

**The contribution of small and micro enterprises to the economy of the country:  
A survey of non-VAT-registered businesses in South Africa**

**Part 1 – Summary and tables**

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## Introduction

In South Africa at present, the contribution of small and micro-businesses to the economy of the country has not been sufficiently estimated. This report aims to address this issue by focusing on those businesses that are not registered for value-added tax (VAT). Since there is no complete frame of such businesses, the best way to identify them is through a household survey, where owners and employers in such businesses can be identified and interviewed.

This document presents the results of the *Survey of employers and self-employed* (SESE) conducted by Statistics South Africa (Stats SA) in March 2001. SESE was conducted in conjunction with the *Labour force survey* (LFS). It focused on businesses that are not registered for VAT. These businesses are mainly small, and often informal. Some are registered with various structures (both those that are legally recognised and those that are not). But others are not registered at all. The LFS of March 2001 was used to screen respondents who qualified for SESE.

## Purpose of the survey

Stats SA conducts two main surveys designed to collect labour statistics. The LFS, which is household based, measures the labour market from the point of view of households, and the *Survey of employment and earnings* (SEE) focuses on employment in the formal sector. SEE captures businesses registered for VAT. But its coverage is incomplete at this stage since it excludes the following:

- agriculture, hunting, forestry and fishing
- restaurants and other eating and drinking places, boarding houses, caravan parks and guesthouses
- water and air transport
- financial institutions which are not banks
- insurance companies
- real estate and business services
- private educational services
- private medical, dental and other health services
- welfare organisations
- religious organisations
- recreational and cultural services.

Stat SA is presently planning to include these types of businesses in the SEE sample, if they are registered for VAT. But it was the main purpose of SESE to collect information about people running businesses that are not registered for VAT. SESE aimed to produce comprehensive statistical data on such businesses, at the national and provincial level.

## **Methodology**

### **Sampling**

Due to the lack of a sample frame for businesses that are not registered for VAT, the LFS, a household-based survey, was used to determine those persons who are running such businesses at their place of residence or elsewhere. A master sample, based on enumeration areas (EAs) established during the demarcation phase of Census 1996, was used as a sample frame for the LFS. Altogether, 3 000 primary sampling units (PSUs) were drawn for the master sample, by means of probability proportional to size principles in each stratum. A simple random sampling procedure was used to select 10 dwelling units to visit within each PSU as an ultimate sampling unit for the LFS. The SESE sample is a subset of persons from the LFS who qualified to be included. The subset consisted of people running businesses not

registered for VAT. Screening for SESE was done at the same time as the interview for the LFS. Members of households who were interviewed were asked to answer a screening question to determine who qualified for SESE. The following criteria were both applied simultaneously to determine who qualified:

- (a) A person should be running or doing any kind of business for himself/herself or with one or more partners.
- (b) The business should not be registered for VAT.

In cases where two or more members in a household were running the same business, the main owner was selected for the SESE interview. In cases where more than one person in a household was running separate businesses not registered for VAT, all relevant persons were selected.

### **Weighting to the population**

The SESE sample is a subset of the March 2001 LFS sample. Therefore weights for SESE were calculated based on the LFS weights. The LFS is weighted to estimates of the population size, taking projected increases in the population into account, based on the population census of October 1996, as adjusted by a post-enumeration survey (PES). Post-stratification is done by province, gender and five-

year interval age groups. The LFS weights for March 2001 were used for SESE but adjusted in accordance with the number of persons who were running at least one non-VAT-registered business.

### **Questionnaire and data collection**

The questionnaire was designed by Stats SA in consultation with the International Labour Organisation (ILO) and other users interested in small and micro businesses. It was piloted in Limpopo Province from 29 January to 2 February 2001. The pilot was carried out in both urban and non-urban areas to test the reliability of the questionnaire. Even though the LFS questionnaire had been used before, it was piloted again with the SESE questionnaire to test the screening questions in the LFS questionnaire. The SESE questionnaire was then revised, based on the findings of the pilot.

For the actual survey, data was collected in March 2001 by trained fieldworkers in all nine provinces. Data collection for the SESE was done at the same time as the collection for the LFS. If a member of the household qualified for the SESE, the SESE questionnaire was administered. This took place immediately after the LFS interview, if the owner of the business or a person who could answer questions

about the business was available, or else an appointment was made. Face-to-face interviews were used as a method of data collection.

### **The data set**

Since the weights were calculated based on individuals, analysis of the SESE is made in terms of persons running businesses not registered for VAT in March 2001, rather than on the businesses themselves.

Altogether the survey identified 5 837 businesses not registered for VAT, and 5 702 individuals running these businesses. When this figure is raised to the population, Stats SA estimates that 2,3 million people were running at least one non-VAT registered business at the time of the survey. A maximum of three businesses was recorded per person. Analysis in this document is based on the main business (the business generating the highest turnover).

## Limitations of this survey

- Lack of a sample frame for businesses that were not registered for VAT made it difficult to calculate weights based on the businesses themselves. This means that the analysis is restricted to persons running businesses rather than focusing on the businesses themselves.
- Results presented in this document are based on the findings regarding the main business that a person runs. The vast majority of people in the survey were engaged in only one business. But where they were engaged in more than one business, the main business did not necessarily have the same features as other businesses owned by a person/partners. It is therefore important to regard the results in this document with caution. Only a maximum of 3 businesses were recorded per person/partners. It is also possible that a person owned more than three businesses, and details of these businesses were not recorded in the data set.

## Definition of terms

*Main business* – the business that has the highest turnover

*Raw materials* –products that are changed in some way before reselling, e.g. flour to make bread. In this case flour is a raw material because it is changed to bread before being sold.

*Supplies* – products that are not changed before reselling, e.g. cold drinks bought and resold at a higher price. In this case the cold drinks have not been changed before selling, and are therefore are regarded as supplies in this survey.

*Gross income* – the total sum of money generated from business activities as well as non-business activities (for example, interest from policies and gifts from other persons to the business) before any deductions.

*Turnover* – refers to the total amount generated from sales. This excludes any money coming from sources not related to the business.

*Profit* – the money generated from the business after deductions.

*Business location* – the site of operation. This may be different from the administrative activities of the business. For an example, a taxi owner operates from a taxi rank, but does his administrative work at home. In this case, the site of operation is the taxi rank.

*Residential area* – Sometimes a business is operated from a place that is not the same as the residence of the owner. In this survey, urban and non-urban area refer to the area of residence of the owner, not of the business site.

*Population group* – the racial classification of a particular group of South African citizens. The previous government used legislation to impose this type of classification, to divide the South African population into distinct groupings on which to base apartheid policies. For quite a different reason it remains important for Stats SA to continue to use this classification wherever possible. It clearly indicates the effects of discrimination of the past, and permits monitoring of policies to alleviate discrimination. Note that, in the past, population group was based on a legal definition, but it is now based on self-perceptions and self-classification. An *African/black*

person is someone who classifies him/herself as such. The same applies to *coloured, Indian/Asian or white* person.

## Summary of the findings

### Profile of the owners of non-VAT-registered businesses

There were an estimated 44,4 million persons in South Africa in March 2001. Of this 44,4 million persons, 2,3 million (5,1%) were estimated to be running at least one non-VAT-registered business.

Figure A presents the percentage of persons of the total population of each province who were running at least one non-VAT-registered business in March 2001. Gauteng had the largest proportion (7,7%) of people running at least one non-VAT-registered business, followed by KwaZulu-Natal (6,4%) and then Mpumalanga (5,8%). Northern Cape had the smallest proportion of its total population (1,9%) running such a business.

**Figure A: Proportion of persons in each province who were running at least one non-VAT-registered business in March 2001**

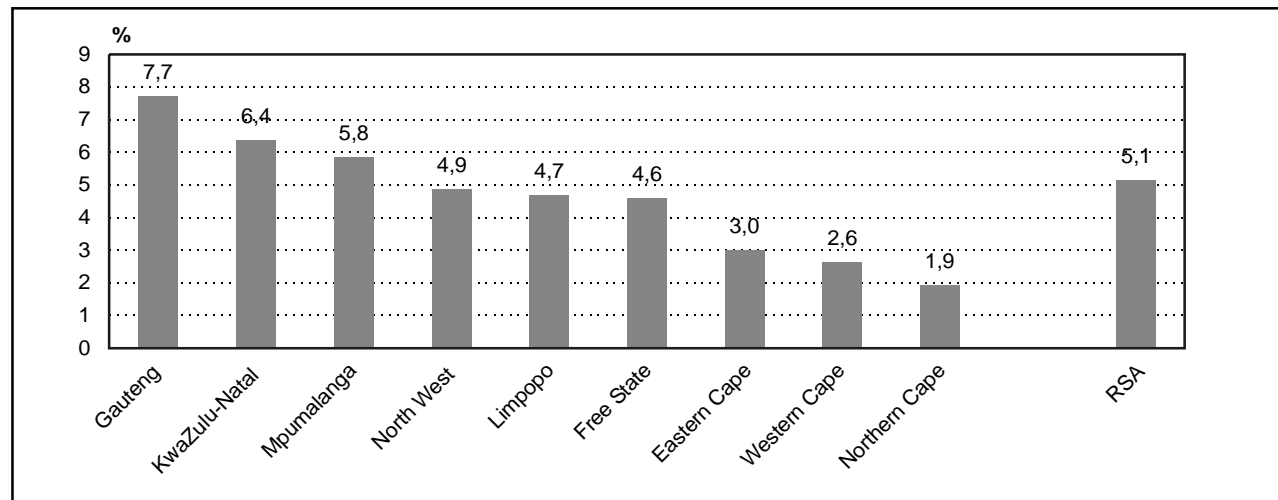
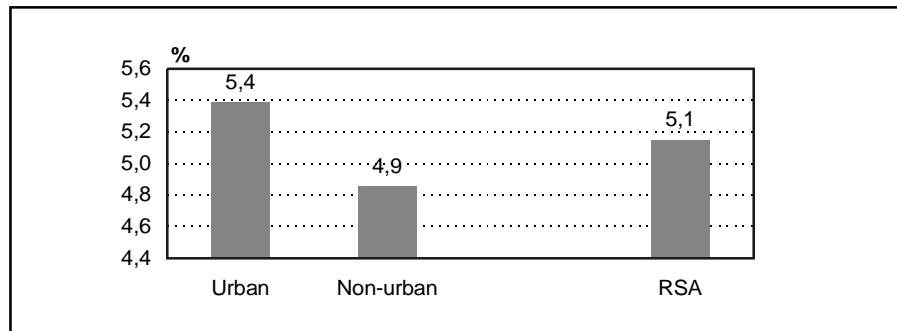


Figure B indicates the proportion of persons who were running at least one non-VAT-registered business in South Africa by area of residence of the owner. A slightly larger proportion of such persons was found among those residing in urban areas (5,4%) than among those residing in non-urban areas (4,9%), but this difference is not statistically significant.

**Figure B: Proportion of persons living in each type of area who were running at least one non-VAT-registered business in March 2001**



There were an estimated 34,4 million African people, 4,6 million white, 4,2 million coloured and 1 million Indian/Asian in South Africa in March 2001. Among these people, 5,9% of Africans, 2,2% of white, 2,0% of coloured and 4,6% of Indian people were running at least one non-VAT-registered business at the time of the survey. Figure C indicates the proportion of persons who were running at least one non-VAT-registered business in March 2001 in South Africa by population group.

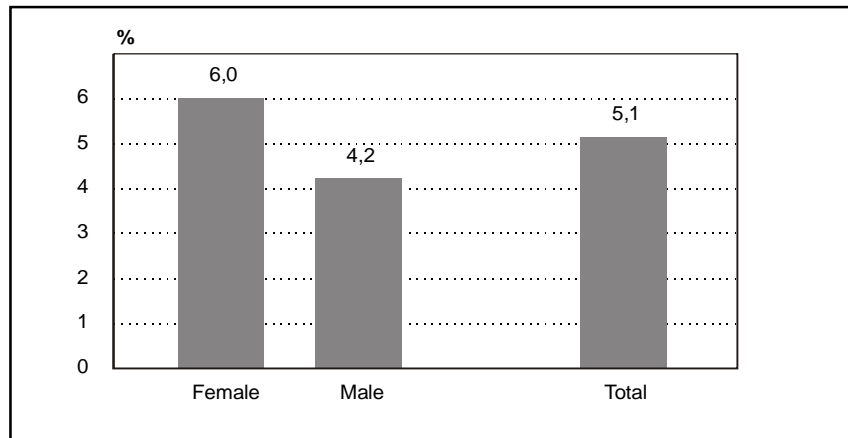
**Figure C: Proportion of persons in each population group who were running at least one non-VAT-registered business in March 2001**





Figure D indicates the proportion of persons running at least one non-VAT-registered business in South Africa by sex of the owner. A larger proportion of the total population of females (6,0%) than of males (4,2%) was found to be running such businesses

**Figure D: Proportion of men and women who were running at least one non-VAT-registered business in March 2001**

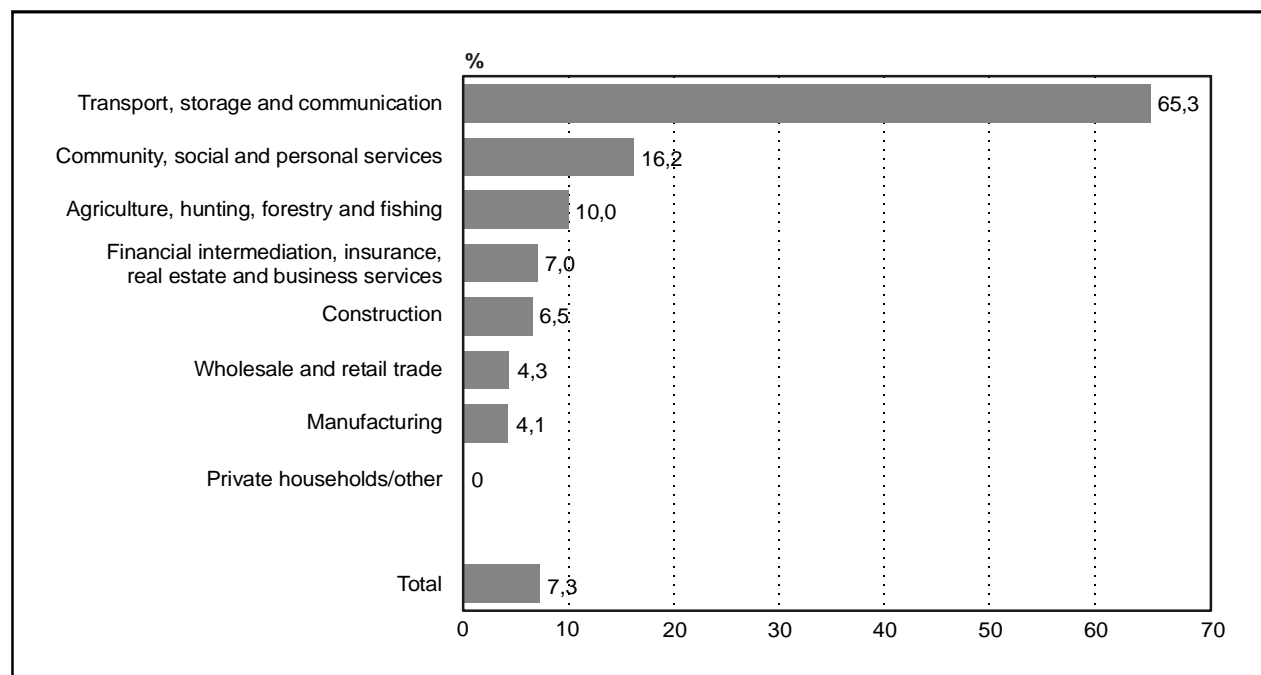


### **Licences/permits**

An estimated 166 000 persons had licences to operate their non-VAT-registered businesses in March 2001. This constituted 7,3% of all persons who were running these businesses during this period.

Figure E presents the picture of the proportion of persons who were running at least one non-VAT registered business with a licence in March 2001, by industry of the business. More than half of those involved in the transport, storage and communication industry had licences or permits to operate their businesses. Only a small fraction of persons involved in other types of industries had licences or permits to operate their businesses.

**Figure E: Of persons running at least one non-VAT-registered business, the proportion in each industrial sector who had a licence or permit to operate**



## Services

Table A is a summary of the services available to non-VAT-registered businesses in March 2001. Of the total number of persons who were running at least one such business from a fixed location during this period, 24,6% had piped water inside their business structure. While this overall proportion is small, the proportion of whites, Indians and coloureds (88,3%, 70,3% and 63,2% respectively) who had this facility is fairly large compared with Africans. Among Africans running these businesses, only 18,9% had piped water inside their business structure.

The majority of persons running at least one non-VAT-registered business from a fixed location had access to electricity. The proportion of Africans who had access to electricity is however relatively low (60,1%) compared to other population groups (88,5% for coloureds, 91,0% for Indians/Asians and 95,4% for whites). A similar pattern is found with regard to access to a toilet facility on the business site and access to a telephone on site or a cellular telephone. Only a small proportion of Africans had access to a toilet facility on site (33,2%) or had a telephone on site or a cellular telephone (25,4%), compared to other population groups.

**Table A: A summary of services available to non-VAT-registered businesses by population group and sex of the owner**

	All population groups			African			Coloured			Indian/Asian			White		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total number of persons running at least one non-VAT-registered business (1 000)</b>	<b>2 284</b>	<b>901</b>	<b>1 383</b>	<b>2 043</b>	<b>764</b>	<b>1 279</b>	<b>85</b>	<b>40</b>	<b>45</b>	<b>52</b>	<b>34</b>	<b>19</b>	<b>100</b>	<b>61</b>	<b>38</b>
Access to telephone on site or a cellular telephone	30,6%	34,0%	28,3%	25,4%	26,0%	24,9%	51,8%	52,5%	51,1%	80,8%	74,5%	84,2%	92,0%	95,1%	89,5%
<b>Total number of persons running at least one non-VAT-registered business from a fixed location (1 000)</b>	<b>1 870</b>	<b>683</b>	<b>1 187</b>	<b>1 677</b>	<b>583</b>	<b>1 095</b>	<b>76</b>	<b>32</b>	<b>44</b>	<b>37</b>	<b>22</b>	<b>16</b>	<b>77</b>	<b>45</b>	<b>33</b>
Piped water inside business structure	24,6%	26,9%	23,2%	18,9%	19,4%	18,6%	63,2%	53,1%	70,5%	70,3%	68,2%	68,8%	88,3%	86,7%	87,9%
Access to electricity	63,3%	64,7%	62,5%	60,1%	60,4%	60,0%	88,5%	87,6%	89,2%	91,0%	86,5%	97,1%	95,4%	95,6%	95,2%
Access to a toilet facility on site	38,6%	41,5%	36,9%	33,2%	34,6%	32,4%	75,9%	61,8%	86,3%	87,0%	87,4%	86,6%	96,1%	95,3%	97,1%

### **Conditions of work for persons employed in non-VAT-registered businesses**

Table B is a summary of the conditions of work for persons employed in non-VAT-registered businesses. This table presents those employers who were giving all their employees the specified benefits. Those who were giving only some employees these benefits are not included here. The table shows that only a small proportion of non-VAT-registered employers were giving all their employees the specified benefits.

**Table B: A summary of conditions of work of employees in non-VAT-registered businesses in March 2001**

<b>Total number of persons with at least one non-VAT-registered business with employees</b>	<b>338 000</b>
<b>Percentage of employers who provide:</b>	
Regular paid leave	9,5%
Paid sick leave	9,2%
Unpaid maternity leave	5,3%
Paid maternity leave	3,0%
Unpaid paternity leave	4,4%
Paid paternity leave	2,1%
Leave for other family responsibilities	10,4%
Full medical expenses	3,3%
Part of medical expenses	2,4%
Contributions to medical aid	0,9%

## **1. Profile of owners of non-VAT-registered businesses**

Tables 1.1 to 1.3 indicate the distribution of persons who were running at least one non-VAT-registered business in March 2001 by area of residence, province, population group and sex of the owner, and industry of the business. Figure 1 indicates the distribution of persons who were running at least one non-VAT-registered business in March 2001 by province.

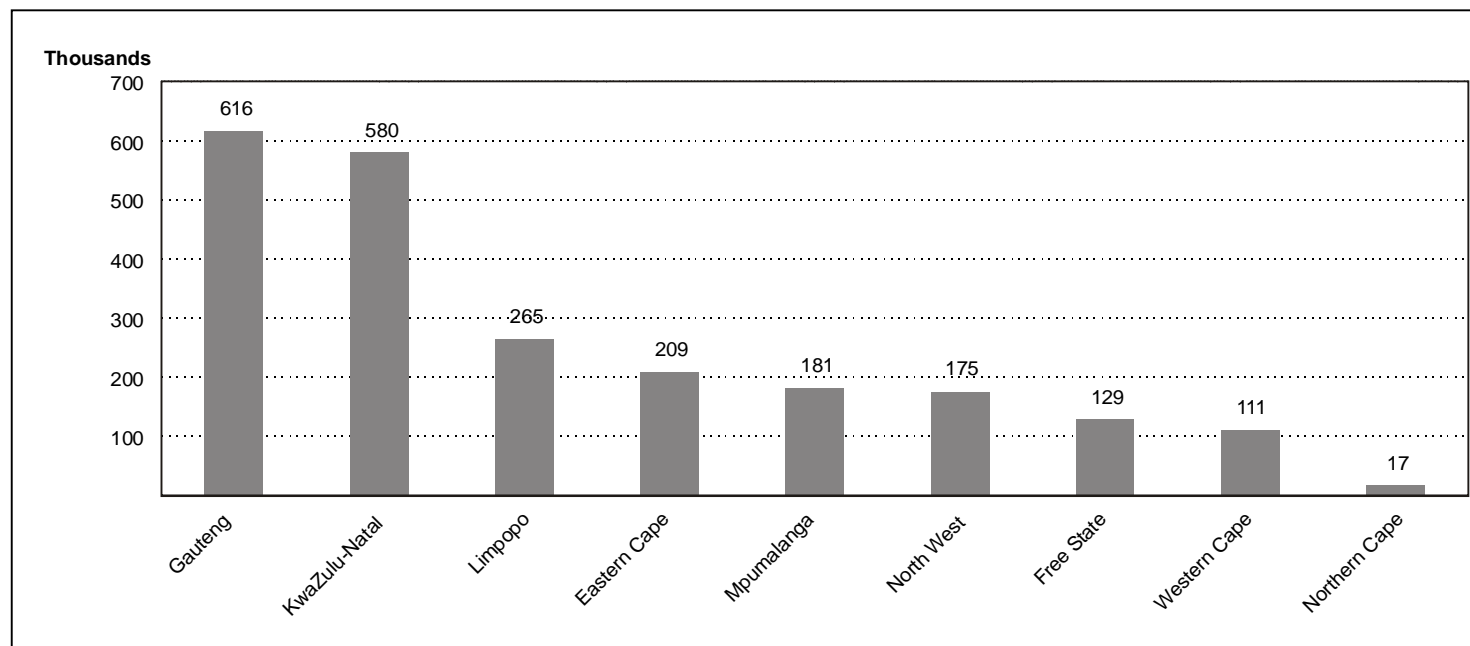
### **Summary**

An estimated 2,3 million persons were running at least one business that was not registered for VAT in March 2001. Of this number, an estimated 1,3 million lived in urban areas and 1,0 million in non-urban areas. Figure 1 indicates that the largest number of persons running these businesses was found in Gauteng (616 000), followed by KwaZulu-Natal (580 000) and then Limpopo (265 000). Northern Cape had the lowest number of persons running at least one such business (17 000).

Of the estimated number of persons who were running at least one non-VAT registered business, 1,4 million were females and 0,9 million were males. Among Indians/Asians and whites running such

businesses, the number of males exceeded that of females, whereas the opposite was true among Africans and coloureds.

Of the estimated 2,3 million persons who were running at least one non-VAT-registered business in March 2001, 1,6 million (69,4%) were found in the wholesale and retail trade industry.



**Figure 1: Number of persons in each province running at least one non-VAT-registered business in March 2001**

## 1. Distribution of businesses

### 1.1 Number of persons running at least one non-VAT-registered business by province and area of residence of the owner

Province	('000)		
	Urban	Non-urban	RSA
<b>RSA</b>	<b>1 319</b>	<b>964</b>	<b>2 284</b>
Western Cape	108	3	111
Eastern Cape	83	126	209
Northern Cape	14	3	17
Free State	99	30	129
KwaZulu-Natal	263	317	580
North West	62	113	175
Gauteng	595	21	616
Mpumalanga	65	116	181
Limpopo	30	236	265

For all values of 10 000 or lower the sample size is too small for reliable estimates.



# 1. Distribution of businesses

## 1.2 Number of persons running at least one non-VAT-registered business by province, population group and sex

Province	('000)														
	African			Coloured			Indian/Asian			White			Total		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>RSA</b>	<b>2 043</b>	<b>764</b>	<b>1 279</b>	<b>85</b>	<b>40</b>	<b>45</b>	<b>52</b>	<b>34</b>	<b>19</b>	<b>100</b>	<b>61</b>	<b>38</b>	<b>2 284</b>	<b>901</b>	<b>1 383</b>
Western Cape	44	16	28	45	22	23	2	2	-	20	12	8	111	52	59
Eastern Cape	196	49	147	6	3	3	1	1	-	6	2	4	209	55	154
Northern Cape	10	3	7	6	2	4	-	-	-	1	1	-	17	6	11
Free State	117	51	66	2	1	1	1	-	-	10	6	3	129	58	71
KwaZulu-Natal	522	178	343	3	2	1	39	24	15	15	7	8	580	212	368
North West	170	74	96	1	1	1	-	-	-	3	1	1	175	76	99
Gauteng	547	270	277	20	8	11	9	6	3	40	28	12	616	314	302
Mpumalanga	177	56	121	2	1	1	-	-	-	2	1	1	181	58	123
Limpopo	261	67	194	-	-	-	-	-	-	4	3	1	265	69	196

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 1. Distribution of businesses

### 1.3 Number of persons running at least one non-VAT-registered business by industry of the business, population group and sex

Industry	('000)														
	African			Coloured			Indian/Asian			White			Total		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total</b>	<b>2 043</b>	<b>764</b>	<b>1 279</b>	<b>85</b>	<b>40</b>	<b>45</b>	<b>52</b>	<b>34</b>	<b>19</b>	<b>100</b>	<b>61</b>	<b>38</b>	<b>2 284</b>	<b>901</b>	<b>1 383</b>
Agriculture, hunting, forestry and fishing	30	15	15	2	2	-	-	-	-	7	7	-	39	24	16
Manufacturing	178	60	118	10	2	8	6	2	4	16	8	8	211	73	139
Electricity, gas and water supply	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction	54	52	2	5	5	-	6	6	-	6	6	-	71	68	3
Wholesale and retail trade	1 465	461	1 003	56	25	31	34	21	14	27	18	10	1 584	526	1 058
Transport, storage and communication	66	58	8	1	1	-	2	1	1	3	3	1	72	64	9
Financial intermediation, insurance, real estate and business services	133	66	67	8	4	4	1	1	-	22	15	8	165	85	80
Community, social and personal services	112	48	64	3	1	2	3	2	1	18	6	12	136	57	79
Private households/other	5	3	1	-	-	-	-	-	-	-	-	-	5	4	1

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 2. Licences/permits

Tables 2.1 and 2.2 indicate the distribution of persons who were running at least one non-VAT-registered business in March 2001 by area of residence of the owner, industry of the business, whether they had a licence or permit to operate the business, and if so the source of the licence or permit. Figure 2 indicates the distribution of persons involved in the transport, storage and communication industry who had licences or permits during this period, by the source of the licence or permit.

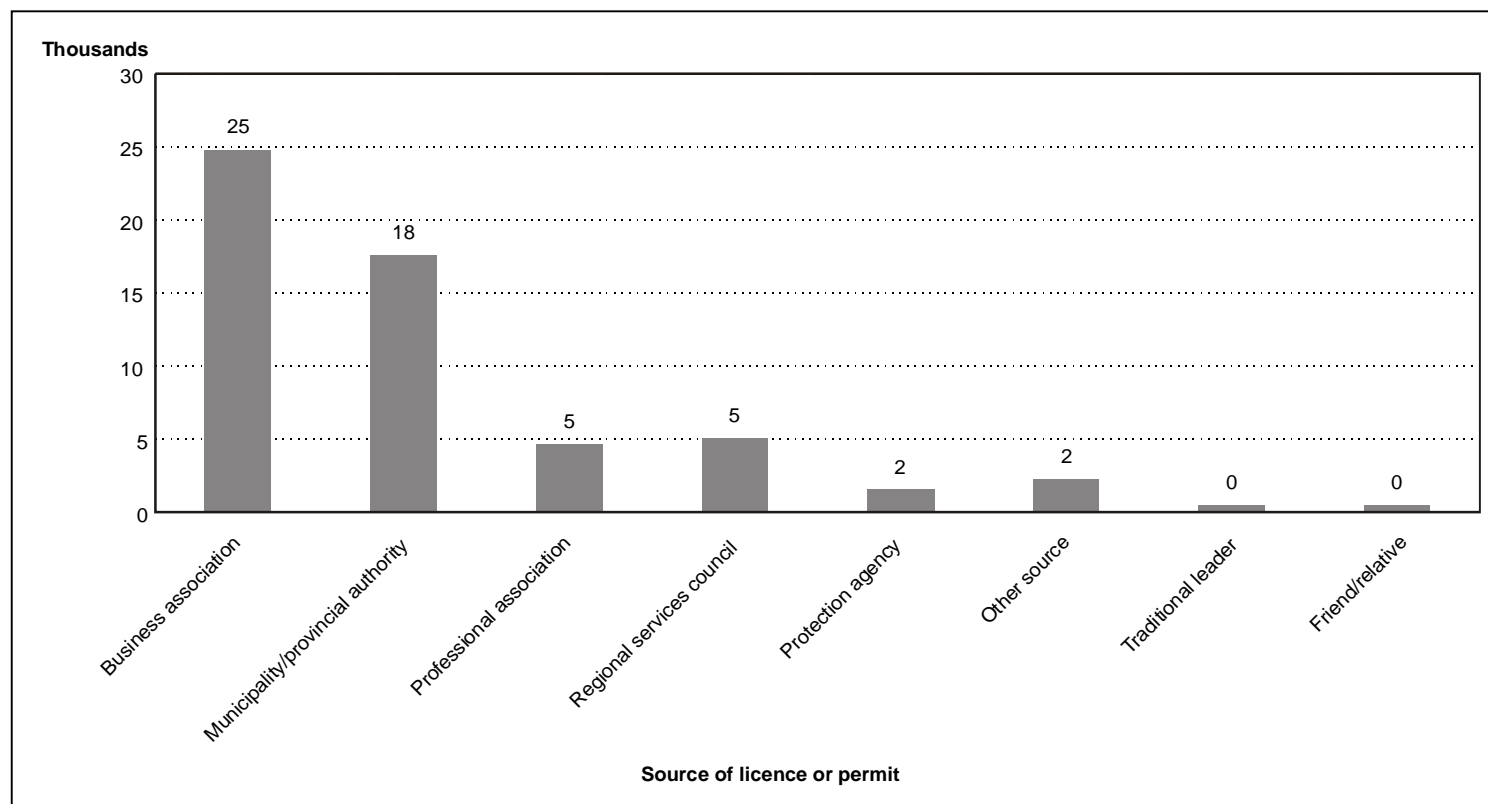
### Summary

Table 2.1 indicates that, of an estimated 2,3 million persons who were running at least one non-VAT-registered business in March 2001, only 166 000 had licences or permits to operate those businesses; 113 000 of these were in urban and 53 000 in non-urban areas. In all industries except transport, storage and communication, the number of persons who had licences or permits was fairly small. However more than half of the persons involved in transport, storage and communication industry had licences or permits. This pattern was found among owners residing in urban and in non-urban areas. There were an estimated 72 000 persons running at least one non-VAT-registered business in

the transport, storage and communication industry in South Africa in March 2001. Of these, an estimated 47 000 had licences or permits and 25 000 did not.

Table 2.2 indicates that most of the persons who had licences or permits to operate their businesses in 2001 obtained them from the municipality or provincial authority (76 000) or else a business association (47 000). Of the 76 000 persons who obtained their licences or permits from the municipality or provincial authority, 39 000 were involved in the wholesale and retail trade and 18 000 in transport, storage and communication. An estimated 13 000 persons obtained their licences or permits from traditional leaders.

Figure 2 indicates that the majority of persons who were involved in the transport, storage and communication industry in 2001 obtained their licences or permits from business associations (25 000 persons), followed by municipalities or provincial authorities (18 000 persons) and then from so-called professional associations (5 000 persons) and regional service councils (5 000).



**Figure 2: Distribution of persons running at least one non-VAT-registered business in the transport, storage and communication industry with a licence or permit to operate, by source of the licence or permit**

## 2. Licences/permits

### 2.1 Number of persons running at least one non-VAT-registered business by industry of the business, area of residence of the owner and existence of licence or permit to operate

Type of area and whether the business has a licence/permit	('000)								
	Agriculture, hunting, forestry and fishing	Manufacturing	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households/ other	Total
<b>RSA</b>									
<b>Total</b>	<b>39</b>	<b>211</b>	<b>71</b>	<b>1 584</b>	<b>72</b>	<b>165</b>	<b>136</b>	<b>5</b>	<b>2 284</b>
Has a licence/permit	4	9	5	68	47	12	22	-	166
Does not have a licence/permit	35	202	66	1 516	25	153	114	5	2 118
<b>Urban</b>									
<b>Total</b>	<b>9</b>	<b>116</b>	<b>49</b>	<b>862</b>	<b>49</b>	<b>139</b>	<b>93</b>	<b>3</b>	<b>1 319</b>
Has a licence/permit	2	6	5	37	34	11	18	-	113
Does not have a licence/permit	6	110	44	825	15	128	75	3	1 207
<b>Non-urban</b>									
<b>Total</b>	<b>31</b>	<b>95</b>	<b>22</b>	<b>722</b>	<b>24</b>	<b>26</b>	<b>43</b>	<b>2</b>	<b>964</b>
Has a licence/permit	1	3	-	31	13	1	4	-	53
Does not have a licence/permit	29	92	22	691	10	25	39	2	911

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 2. Licences/permits

### 2.2 Number of persons running at least one non-VAT-registered business with a licence or permit to operate, by industry of the business and source of licence or permit

	('000)								
Source of licence/permit and receipt of licence/permit from that source	Agriculture, hunting, forestry and fishing	Manufacturing	Electricity, gas and water supply	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Total
<b>Total</b>	<b>4</b>	<b>9</b>	<b>0</b>	<b>5</b>	<b>68</b>	<b>47</b>	<b>12</b>	<b>22</b>	<b>166</b>
Municipality/provincial authority	2	4	-	1	39	18	6	5	76
Professional association	1	0	-	0	3	5	4	7	20
Business association	1	2	-	1	12	25	3	4	47
Regional service council	2	1	0	1	5	5	0	2	17
Traditional leader	-	1	-	-	6	0	-	7	13
Protection agency	1	-	-	-	1	2	0	0	4
Friend/relative	-	1	-	-	1	0	-	-	3
Other sources	1	0	-	1	4	2	1	1	10

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

### **3. Business location**

Tables in this section indicate the distribution of persons who were running at least one non-VAT-registered business in March 2001 by business location and reasons for location, province, area of residence, population group and sex of the owner, and whether they are paying for the business location. Figure 3 indicates the proportion of persons who were running at least one non-VAT-registered business from a fixed location in each province.

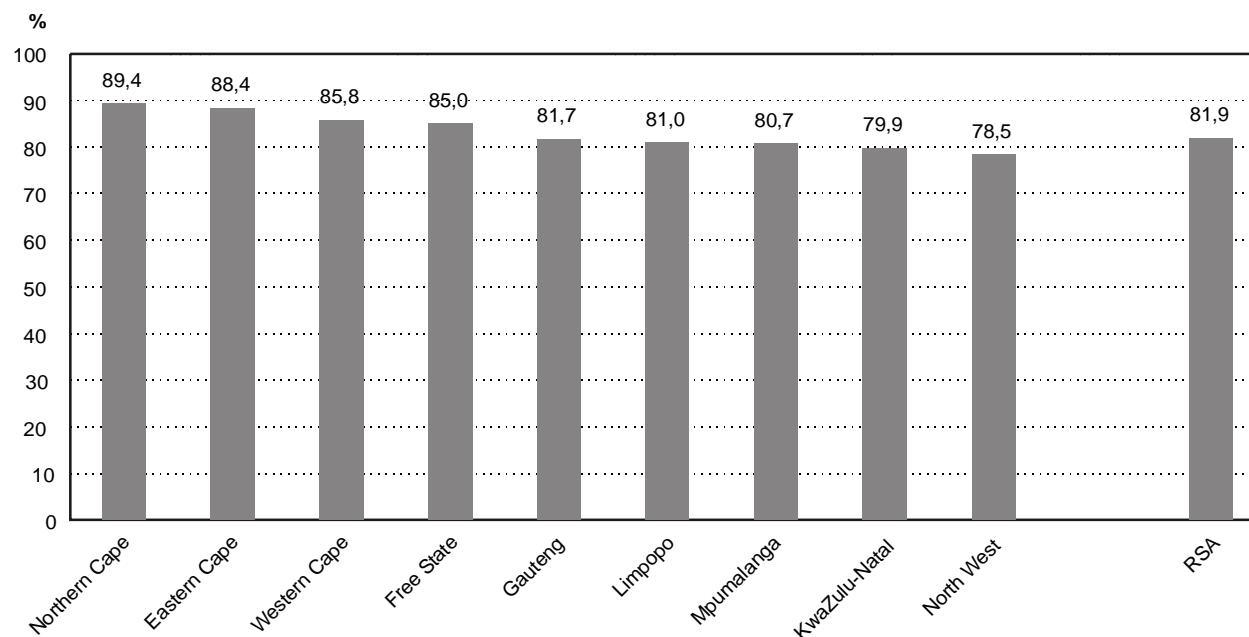
#### **Summary**

Results indicate that, of an estimated 2,3 million persons running at least one non-VAT-registered business, 1,9 million operated their businesses from a fixed location while 0,4 million reported that their businesses did not operate from a fixed location. Most people were operating their businesses from their dwellings (1,4 million), followed by those without a fixed location (388 000), and then by those operating their business on a footpath, street or open space (185 000). The same pattern is found in urban and non-urban areas and in all provinces.

Africans and Indians operating the business in their own dwellings were unlikely to have a separate space for the business. Among whites, however, an estimated 36 000 operated their businesses in their dwellings but with a separate space for the business, whereas 17 000 operated their businesses within their dwellings without a separate space for the business.

Table 3.10 indicates that, of the estimated 1,9 million persons who were running at least one business not registered for VAT from a fixed location in 2001, 1,7 million were not paying for the use of the business location, while 159 000 were paying.

Figure 3 shows that in all provinces the majority of persons who were running at least one non-VAT-registered business did so from a fixed location. Northern Cape had the highest proportion of such persons (89,4%) and North West had the lowest percentage (78,5%).



**Figure 3: Proportion of persons in each province running at least one non-VAT-registered business whose business had a fixed location**



### 3. Location

#### 3.1 Number of persons running at least one non-VAT-registered business by area of residence of the owner and whether the business has a fixed location

Type of area	('000)			
	Fixed location	No fixed location	Other/unspecified	Total
<b>RSA</b>	<b>1 870</b>	<b>388</b>	<b>26</b>	<b>2 284</b>
Urban	1 085	222	12	1 319
Non-urban	785	166	13	964

### 3. Location

#### 3.2 Number of persons running at least one non-VAT-registered business by province and whether the business has a fixed location

Province	('000)			
	Fixed location	No fixed location	Other/Unspecified	Total
<b>RSA</b>	<b>1 870</b>	<b>388</b>	<b>26</b>	<b>2 284</b>
Western Cape	95	15	1	111
Eastern Cape	185	19	5	209
Northern Cape	15	1	-	17
Free State	109	17	2	129
KwaZulu-Natal	463	111	5	580
North West	137	36	1	175
Gauteng	503	108	5	616
Mpumalanga	146	33	2	181
Limpopo	215	46	4	265

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.3 Number of persons running at least one non-VAT-registered business by business location and area of residence of the owner

Location	('000)		
	Urban	Non-urban	RSA
<b>Total</b>	<b>1 319</b>	<b>964</b>	<b>2 284</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	377	216	594
Within owner's dwelling/s - without its own space (e.g. a family room)	407	369	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	80	50	131
Within another person's dwelling (e.g. neighbour's dwelling)	21	13	33
In a non-residential building (e.g. an office block or factory)	38	29	67
From a taxi rank	39	26	66
On a footpath, street or open space	110	74	185
At a market	12	7	19
No fixed location/mobile	190	152	342
At customers' homes or offices	33	13	46
Other/unspecified	12	13	26

For all values of 10 000 or lower the sample size is too small for reliable estimates.

### 3. Location

#### 3.4 Number of persons running at least one non-VAT-registered business by business location and province

Location	('000)									
	Western Cape	Eastern Cape	Northern Cape	Free State	KwaZulu- Natal	North West	Gauteng	Mpumalanga	Limpopo	Total
<b>Total</b>	<b>111</b>	<b>209</b>	<b>17</b>	<b>129</b>	<b>580</b>	<b>175</b>	<b>616</b>	<b>181</b>	<b>265</b>	<b>2 284</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	36	49	5	28	126	42	212	40	54	594
Within owner's dwelling/s - without its own space (e.g. a family room)	33	86	8	54	203	67	150	62	113	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	12	10	1	9	31	16	30	15	6	131
Within another person's dwelling (e.g. neighbour's dwelling)	3	1	-	2	7	1	10	3	6	33
In a non-residential building (e.g. an office block or factory)	4	9	-	4	20	3	14	6	7	67
From a taxi rank	1	8	-	3	21	3	19	5	7	66
On a footpath, street or open space	5	22	-	8	48	5	63	15	18	185
At a market	2	1	-	1	6	-	5	2	4	19
No fixed location/mobile	13	16	1	15	94	36	93	30	45	342
At customers' homes or offices	2	4	-	2	17	-	15	4	1	46
Other/unspecified	1	5	-	2	5	1	5	2	4	26

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.5 Number of persons running at least one non-VAT-registered business by business location, population group and sex

Business location	('000)														
	African			Coloured			Indian/Asian			White			Total		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total</b>	<b>2 043</b>	<b>764</b>	<b>1 279</b>	<b>85</b>	<b>40</b>	<b>45</b>	<b>52</b>	<b>34</b>	<b>19</b>	<b>100</b>	<b>61</b>	<b>38</b>	<b>2 284</b>	<b>901</b>	<b>1 383</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	522	202	319	27	11	16	9	6	3	36	19	17	594	238	356
Within owner's dwelling/s - without its own space (e.g. a family room)	718	174	544	27	6	21	13	2	11	17	10	8	776	192	584
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	102	54	48	12	9	3	6	5	1	10	7	3	131	75	56
Within another person's dwelling (e.g. neighbour's dwelling)	28	14	14	3	3	1	1	1	-	1	1	-	33	18	15
In a non-residential building (e.g. an office block or factory)	52	26	26	2	2	-	3	2	-	10	7	2	67	37	29
From a taxi rank	65	39	26	-	-	-	1	1	-	-	-	-	66	40	26
On a footpath, street or open space	175	68	107	4	2	2	2	2	-	2	1	1	185	75	110
At a market	15	5	10	1	-	-	2	2	-	1	-	1	19	8	11
No fixed location/mobile	310	151	158	6	4	1	11	9	3	14	11	4	342	175	167
At customers' homes or offices	35	25	10	3	3	-	3	3	-	5	4	1	46	35	11
Other/unspecified	21	6	16	1	1	-	1	-	-	2	2	1	26	9	17

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.6 Number of persons running at least one non-VAT-registered business by industry and business location

Business location	('000)								
	Agriculture, hunting, forestry and fishing	Manufacturing	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households/ other	Total
<b>Total</b>	<b>39</b>	<b>211</b>	<b>71</b>	<b>1 584</b>	<b>72</b>	<b>165</b>	<b>136</b>	<b>5</b>	<b>2 284</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	11	51	4	356	3	107	61	1	594
Within owner's dwelling/s - without its own space (e.g. a family room)	5	95	2	617	1	19	35	1	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	12	11	2	81	-	19	6	-	131
Within another person's dwelling (e.g. neighbour's dwelling)	-	3	-	22	-	2	6	-	33
In a non-residential building (e.g. an office block or factory)	1	11	2	39	2	4	8	-	67
From a taxi rank	-	2	-	35	28	-	1	-	66
On a footpath, street or open space	4	7	1	159	3	-	11	-	185
At a market	-	-	-	17	1	1	-	-	19
No fixed location/mobile	3	21	38	228	34	9	9	2	342
At customers' homes or offices	-	5	23	14	-	2	1	1	46
Other	3	4	-	17	1	1	-	-	25
Unspecified	-	-	-	-	-	-	-	-	-

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.7 Number of persons running at least one non-VAT-registered business from a fixed location by reason for the location and area of residence of the owner

	('000)		
Reasons for location	Urban	Non-urban	RSA
<b>Total</b>	<b>1 085</b>	<b>785</b>	<b>1 870</b>
Near to market/customers	265	173	439
Near to competitors	5	2	7
Near to raw materials/supplies	2	1	4
The owner/one of the owners lives there	566	422	989
Near to transport routes	17	14	32
Near home	32	50	82
Cannot afford other sites	74	33	107
This is the only available choice	108	82	190
Other	11	6	17
Unspecified	4	1	5

For all values of 10 000 or lower the sample size is too small for reliable estimates.

### 3. Location

#### 3.8 Number of persons running at least one non-VAT-registered business from a fixed location by type of ownership of the location, population group and sex

Type of ownership	('000)														
	African			Coloured			Indian/Asian			White			Total		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total</b>	<b>1 677</b>	<b>583</b>	<b>1 095</b>	<b>76</b>	<b>32</b>	<b>44</b>	<b>37</b>	<b>22</b>	<b>16</b>	<b>77</b>	<b>45</b>	<b>33</b>	<b>1 870</b>	<b>683</b>	<b>1 187</b>
Fully owned by person	1 121	344	778	54	22	31	26	14	12	55	31	24	1 256	411	844
Partially owned	54	20	34	2	2	1	2	1	1	4	1	3	64	24	39
Jointly owned or owned by a co-operative	23	14	10	-	-	-	-	-	-	2	1	-	25	15	10
Rented	134	67	67	10	5	4	6	4	2	12	8	4	162	83	79
Provided free	261	94	167	8	3	6	4	4	-	5	3	1	278	104	174
Other	79	42	37	2	1	2	-	-	-	-	-	-	81	42	39
Unspecified	4	2	2	-	-	-	-	-	-	-	-	-	4	2	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents



### 3. Location

#### 3.9 Number of persons running at least one non-VAT-registered business from a fixed location by type of location and reasons for the location

Business location	('000)										
	Near to market/ customers	Near to competitors	Near to raw materials/ supplies	The owner/one of the owners lives there	Near to transport routes	Near home	Cannot afford other sites	Only available choice	Other	Not applicable/ Unspecified	Total
<b>Total</b>	<b>439</b>	<b>7</b>	<b>4</b>	<b>989</b>	<b>32</b>	<b>82</b>	<b>107</b>	<b>190</b>	<b>17</b>	<b>5</b>	<b>1 870</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	92	1	-	373	7	28	33	51	6	3	594
Within owner's dwelling/s - without its own space (e.g. a family room)	90	2	1	515	1	21	52	91	2	-	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	14	-	-	88	1	9	8	10	1	1	131
Within another person's dwelling (e.g. neighbour's dwelling)	14	1	-	2	-	4	4	6	1	-	33
In a non-residential building (e.g. an office block or factory)	40	1	-	1	3	7	2	12	1	-	67
From a taxi rank	45	-	-	1	13	-	-	6	1	-	66
On a footpath, street or open space	129	2	2	9	6	12	6	14	4	-	185
At a market	15	-	-	-	1	-	2	1	1	-	19

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.10 Number of persons running at least one non-VAT-registered business from a fixed location by type of location and payment for the location

##### 3.10.1 RSA

Business location	('000)			
	Paying for the location	Not paying for the location	Unspecified	Total
<b>Total</b>	<b>159</b>	<b>1 697</b>	<b>14</b>	<b>1 870</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	43	546	4	594
Within owner's dwelling/s - without its own space (e.g. a family room)	18	754	3	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	6	124	-	131
Within another person's dwelling (e.g. neighbour's dwelling)	15	18	-	33
In a non-residential building (e.g. an office block or factory)	32	34	-	67
From a taxi rank	18	47	1	66
On a footpath, street or open space	18	161	6	185
At a market	9	11	-	19

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.10 Number of persons running at least one non-VAT-registered business from a fixed location by type of location and payment for the location

##### 3.10.2 Urban

Business location	('000)			
	Paying for the location	Not paying for the location	Unspecified	Total
<b>Total</b>	<b>124</b>	<b>951</b>	<b>9</b>	<b>1 085</b>
Within owners dwelling/s - with its own space (e.g. a separate room)	40	336	1	377
Within owner's dwelling/s - without its own space (e.g. a family room)	16	389	3	407
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	5	75	-	80
Within another person's dwelling (e.g. neighbour's dwelling)	12	9	-	21
In a non-residential building (e.g. an office block or factory)	26	11	-	38
From a taxi rank	8	30	1	39
On a footpath, street or open space	10	96	4	110
At a market	7	5	-	12

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.10 Number of persons running at least one non-VAT-registered business from a fixed location, by type of location and payment for the location

##### 3.10.3 Non-urban

Business location	('000)			
	Paying for the location	Not paying for the location	Unspecified	Total
<b>Total</b>	<b>35</b>	<b>745</b>	<b>5</b>	<b>785</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	4	210	3	216
Within owner's dwelling/s - without its own space (e.g. a family room)	2	366	-	369
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	1	49	-	50
Within another person's dwelling (e.g. neighbour's dwelling)	3	10	-	13
In a non-residential building (e.g. an office block or factory)	6	23	-	29
From a taxi rank	9	17	-	26
On a footpath, street or open space	8	65	2	74
At a market	2	6	-	7

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.11 Number of persons running at least one non-VAT-registered business from a fixed location by population group, sex and whether the location is paid for

Population group and sex	('000)			
	Paying for the use of location	Not paying for the use of location	Unspecified	Total
<b>All population groups</b>				
<b>Total</b>	<b>159</b>	<b>1 697</b>	<b>14</b>	<b>1 870</b>
Male	82	594	6	683
Female	77	1 103	8	1 187
<b>African</b>				
<b>Total</b>	<b>127</b>	<b>1 537</b>	<b>14</b>	<b>1 677</b>
Male	61	515	6	583
Female	66	1 022	8	1 095
<b>Coloured</b>				
<b>Total</b>	<b>9</b>	<b>66</b>	<b>-</b>	<b>76</b>
Male	6	26	-	32
Female	4	40	-	44
<b>Indian/Asian</b>				
<b>Total</b>	<b>8</b>	<b>30</b>	<b>-</b>	<b>37</b>
Male	5	16	-	22
Female	2	13	-	16
<b>White</b>				
<b>Total</b>	<b>15</b>	<b>63</b>	<b>-</b>	<b>77</b>
Male	10	35	-	45
Female	5	27	-	33

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.12 Number of persons running at least one non-VAT-registered business by business location, area of residence of the owner and whether they pay anybody to protect their business

Business location	('000)								
	Urban			Non-urban			RSA		
	Total	Paying for protection	Not paying for protection	Total	Paying for protection	Not paying for protection	Total	Paying for protection	Not paying for protection
<b>Total</b>	<b>1 319</b>	<b>30</b>	<b>1 290</b>	<b>964</b>	<b>9</b>	<b>956</b>	<b>2 284</b>	<b>38</b>	<b>2 245</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	377	7	370	216	1	215	594	8	585
Within owner's dwelling/s - without its own space (e.g. a family room)	407	1	406	369	1	368	776	2	774
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	80	2	79	50	-	50	131	2	129
Within another person's dwelling (e.g. neighbour's dwelling)	21	1	20	13	-	13	33	1	33
In a non-residential building (e.g. an office block or factory)	38	7	30	29	1	28	67	8	58
From a taxi rank	39	4	35	26	2	24	66	7	59
On a footpath, street or open space	110	1	109	74	1	74	185	2	183
At a market	12	-	12	7	-	7	19	-	19
No fixed location/mobile	190	4	185	152	2	150	342	7	335
At customers' homes or offices	33	1	32	13	-	13	46	1	46
Other	12	1	10	13	-	13	25	1	24
Unspecified	-	-	-	-	-	-	-	-	-

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

### 3. Location

#### 3.13 Number of persons running at least one non-VAT-registered business and paying for protection, by type of protection

	('000)		
Protection agency	Yes	No	Total
Security agency	15	23	38
Other protection services	12	26	38
Other	11	27	38

## **4. Services available to businesses**

Tables in this section indicate the distribution of persons who were running at least one non-VAT registered business in March 2001 by services available to those businesses, and population group, sex, area of residence of the owner, business location and industry of the business. Figure 4 indicates the distribution of persons who were running at least one non-VAT-registered business with a fixed telephone on site or a cellular telephone, by area of residence of the owner.

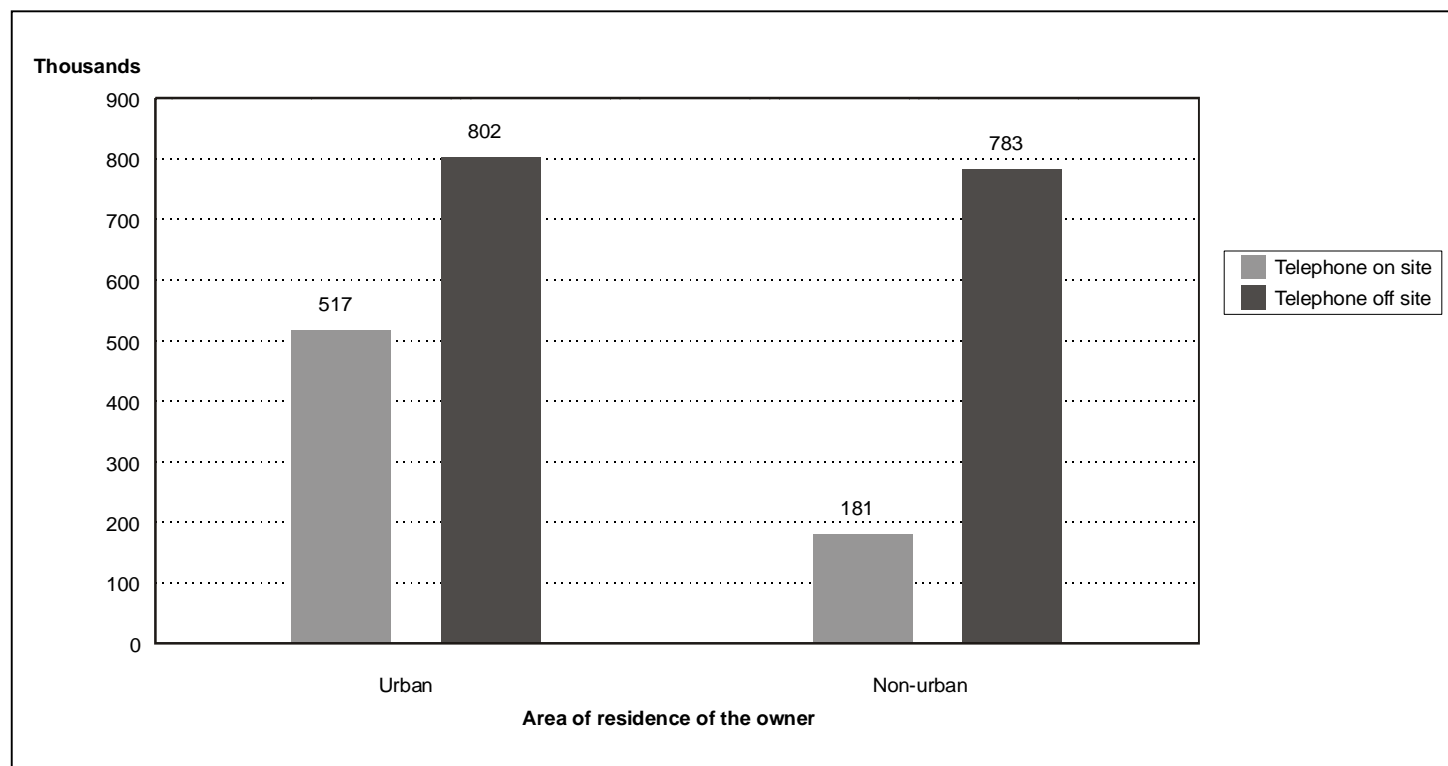
### **Summary**

An estimated 1,9 million persons ran their businesses from a fixed location in March 2001, 1,1 million from urban areas and 0,8 million persons from non-urban areas. Among African owners, most of the businesses got their water from a tap on site (540 000) followed by a public or shared tap (341 000), while 317 000 had tap water inside the business structure. Most businesses run by members of population groups other than African got their water from taps inside the business structure. A similar picture emerges regarding access to electricity and a telephone. More than a third of the businesses owned by Africans did not have electricity, as against a small percentage of those owned by

other population groups. About a quarter of the businesses owned by Africans had a telephone on site or a cellular telephone, whereas the opposite is true for businesses run by other population groups.

Figure 4 illustrates graphically that the number of persons running businesses with a fixed telephone on site or a cellular telephone was smaller than those without such a facility. Persons residing in non-urban areas were even less likely to have this facility.





**Figure 4: Distribution of persons running at least one non-VAT-registered business by availability of a telephone for the business and residential area of the owner**

#### 4. Services available to businesses

##### 4.1 Water

##### 4.1.1 Number of persons running at least one non-VAT-registered business from a fixed location by main source of water for the business and area of residence of the owner

Main source of water	('000)		
	Urban	Non-urban	RSA
<b>Total</b>	<b>1 085</b>	<b>785</b>	<b>1 870</b>
Piped (tap) water in structure	427	33	460
Piped (tap) water on site	381	188	569
Public tap/shared tap with others	140	207	348
Borehole on site	2	21	22
Borehole off site	-	48	48
Rainwater tank on site	1	14	15
Flowing water/stream	3	107	111
Dam/pool/stagnant water	-	14	14
Well	3	30	33
Spring	-	24	25
Other	88	63	150
No water access	35	33	68
Unspecified	4	3	8

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

#### 4. Services available to businesses

##### 4.1 Water

##### 4.1.2 Number of persons running at least one non-VAT-registered business from a fixed location by main source of water for the business, population group and sex

Water source	('000)														
	African			Coloured			Indian/Asian			White			Total		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total</b>	1,677	583	1,095	76	32	44	37	22	16	77	45	33	1,870	683	1,187
Piped (tap) water in structure	317	113	204	48	17	31	26	15	11	68	39	29	460	184	275
Piped (tap) water on site	540	190	351	17	10	8	6	3	3	5	4	2	569	207	362
Public tap/shared tap with others	341	115	226	4	2	2	1	1	-	1	-	1	348	118	229
Borehole on site	20	6	14	0	0	-	-	-	-	2	2	-	22	8	14
Borehole off site	47	14	34	1	1	-	-	-	-	-	-	-	48	14	34
Rainwater tank on site	14	3	10	1	-	1	-	-	-	0	-	0	15	3	11
Flowing water/stream	110	28	82	0	-	0	-	-	-	0	-	0	111	28	83
Dam/pool/stagnant water	14	3	11	-	-	-	-	-	-	-	-	-	14	3	11
Well	33	12	22	-	-	-	-	-	-	-	-	-	33	12	22
Spring	25	6	19	-	-	-	-	-	-	-	-	-	25	6	19
Other	143	62	81	4	2	2	3	1	1	0	0	0	150	66	85
No water access	65	29	35	1	1	0	1	1	0	1	0	0	68	32	36
Unspecified	7	2	6	-	-	-	0	-	0	-	-	-	8	2	6

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

#### 4. Services available to business

##### 4.1 Water

##### 4.1.3 Number of persons running at least one non-VAT-registered business from a fixed location by type of location and main source of water for the business

Business location	('000)											
	Piped (tap) water in structure	Piped (tap) water on site	Public tap/ shared tap with others	Borehole on site	Borehole off site	Rainwater tank on site	Flowing water/ stream	Dam/pool/ stagnant water	Well/ Spring	No water access	Other/ Unspecified	Total
<b>Total</b>	<b>460</b>	<b>569</b>	<b>348</b>	<b>22</b>	<b>48</b>	<b>15</b>	<b>111</b>	<b>14</b>	<b>58</b>	<b>68</b>	<b>158</b>	<b>1 870</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	184	203	85	9	17	3	40	4	15	9	24	594
Within owner's dwelling/s - without its own space (e.g. a family room)	193	254	149	8	25	4	52	6	31	8	46	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	30	60	13	4	1	-	4	2	7	2	9	131
Within another person's dwelling (e.g. neighbour's dwelling)	10	14	6	-	1	-	1	-	1	-	1	33
In a non-residential building (e.g. an office block or factory)	29	16	5	1	2	5	1	-	1	2	4	67
From a taxi rank	5	9	31	-	1	-	1	-	-	8	10	66
On a footpath, street or open space	5	11	49	-	1	2	12	2	3	38	63	185
At a market	3	4	9	-	-	-	-	-	-	1	1	19

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

#### 4. Services available to businesses

##### 4.2 Electricity

##### 4.2.1 Number of persons running at least one non-VAT-registered business from a fixed location by population group, sex and availability of electricity for the business

Population group and sex	('000)			
	Electricity available	Electricity not available	Unspecified	Total
<b>All population groups</b>				
<b>Total</b>	<b>1,184</b>	<b>590</b>	<b>96</b>	<b>1,870</b>
Male	442	195	46	683
Female	743	395	50	1,187
<b>African</b>				
<b>Total</b>	<b>1,008</b>	<b>576</b>	<b>93</b>	<b>1,677</b>
Male	352	186	44	583
Female	657	389	49	1,095
<b>Coloured</b>				
<b>Total</b>	<b>67</b>	<b>8</b>	<b>1</b>	<b>76</b>
Male	28	4	0	32
Female	39	4	0	44
<b>Indian/Asian</b>				
<b>Total</b>	<b>34</b>	<b>2</b>	<b>1</b>	<b>37</b>
Male	19	2	1	22
Female	15	0	0	16
<b>White</b>				
<b>Total</b>	<b>74</b>	<b>2</b>	<b>1</b>	<b>77</b>
Male	43	2	0	45
Female	31	0	1	33

Total includes other population groups

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

#### 4. Services available to businesses

##### 4.2 Electricity

##### 4.2.2 Number of persons running at least one non-VAT-registered business from a fixed location by type of location, area of residence of the owner and availability of electricity for the business

Business location	('000)											
	Urban				Non-urban				RSA			
	Availability of electricity			Total	Availability of electricity			Total	Availability of electricity			Total
	Yes	No	Unspeci- fied		Yes	No	Unspeci- fied		Yes	No	Unspeci- fied	
<b>Total</b>	<b>809</b>	<b>219</b>	<b>57</b>	<b>1,085</b>	<b>375</b>	<b>371</b>	<b>39</b>	<b>785</b>	<b>1,184</b>	<b>590</b>	<b>96</b>	<b>1,870</b>
Within owner's dwelling/s - with its own space (e.g. a separate room)	318	55	4	377	109	103	5	216	427	158	9	594
Within owner's dwelling/s - without its own space (e.g. a family room)	340	59	8	407	200	155	13	369	541	214	21	776
In a structure attached to owner's dwelling/s or on the same plot (e.g. a workshop in the back yard)	70	9	2	80	24	25	2	50	93	33	4	131
Within another person's dwelling (e.g. neighbour's dwelling)	19	2	0	21	9	4	0	13	28	5	0	33
In a non-residential building (e.g. an office block or factory)	37	0	1	38	17	10	1	29	54	11	2	67
From a taxi rank	8	23	8	39	7	18	2	26	16	40	10	66
On a footpath, street or open space	14	63	33	110	8	50	16	74	23	114	49	185
At a market	3	7	2	12	-	7	1	7	3	14	2	19

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

#### 4. Services available to businesses

##### 4.2 Electricity

##### 4.2.3 Number of persons running at least one non-VAT-registered business from a fixed location, by industry and availability of electricity for the business

Type of industry	('000)			
	Availability of electricity			Total
	Yes	No	Unspecified	
<b>Total</b>	<b>1 184</b>	<b>590</b>	<b>96</b>	<b>1 870</b>
Agriculture, hunting, forestry and fishing	15	17	1	34
Manufacturing	128	49	4	182
Construction	8	2	1	11
Wholesale and retail trade	791	454	80	1 325
Transport, storage and communication	12	18	7	38
Financial intermediation, insurance, real estate and business services	139	14	1	153
Community, social and personal services	90	34	2	126
Private households with employed persons	-	-	-	-
Other	-	1	-	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

#### 4. Services available to businesses

##### 4.3 Telephones

##### 4.3.1 Number of persons running at least one non-VAT-registered business by nearest phone that the business can use and area of residence of the owner

Type of area	('000)							
	Telephone on site			Telephone off site				Total
	Total	Landline telephone on site	Cellular telephone	Total	Landline telephone not on site	Public telephone	Other	
Total	698	362	337	1,585	39	1,501	46	2,284
Urban	517	312	205	802	25	756	21	1,319
Non-urban	181	50	131	783	14	744	25	964



#### 4. Services available to businesses

##### 4.3 Telephones

##### 4.3.2 Number of persons running at least one non-VAT-registered business by nearest phone the business can use, population group and sex

	('000)														
	African			Coloured			Indian/Asian			White			Total		
Nearest telephone	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total</b>	<b>2,043</b>	<b>764</b>	<b>1,279</b>	<b>85</b>	<b>40</b>	<b>45</b>	<b>52</b>	<b>34</b>	<b>19</b>	<b>100</b>	<b>61</b>	<b>38</b>	<b>2,284</b>	<b>901</b>	<b>1,383</b>
<b>Telephone on site</b>															
<b>Total</b>	<b>519</b>	<b>199</b>	<b>319</b>	<b>44</b>	<b>21</b>	<b>23</b>	<b>42</b>	<b>26</b>	<b>16</b>	<b>92</b>	<b>58</b>	<b>34</b>	<b>698</b>	<b>306</b>	<b>392</b>
Landline telephone on site	235	77	158	35	14	21	28	13	15	63	36	27	362	141	221
Cellular telephone	284	122	161	10	7	2	13	12	1	29	22	7	337	165	171
<b>Telephone off site</b>															
<b>Total</b>	<b>1,525</b>	<b>565</b>	<b>960</b>	<b>41</b>	<b>19</b>	<b>22</b>	<b>11</b>	<b>8</b>	<b>3</b>	<b>8</b>	<b>3</b>	<b>5</b>	<b>1,585</b>	<b>595</b>	<b>991</b>
Landline telephone not on site	31	11	20	4	3	1	1	1		3	0	2	39	15	24
Public phone	1,449	540	909	36	15	21	10	7	3	5	2	2	1,501	564	936
Other	41	13	28	1	1	1	0	0	-	0	0	-	43	14	28
Unspecified	3	1	2	-	-	-	-	-	-	-	-	-	3	1	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

#### 4. Services available to businesses

##### 4.3 Telephones

##### 4.3.3 Number of persons running at least one non-VAT-registered business without an on-site or cellular telephone by area of residence of the owner, distance to the nearest telephone and business location

Area of residence and distance to the nearest telephone	('000)											
	Within the owner's dwellings - with its own space	Within the owner's dwelling/s - without its own space	In a structure attached to owner's dwelling/s or on same plot	Within another person's dwelling	In a non-residential building (e.g. office block or factory)	From a taxi rank	On a footpath, street or open space	At a market	No fixed location/mobile	At customers' homes or offices	Other/Unspecified	Total
<b>RSA</b>												
<b>Total</b>	<b>376</b>	<b>556</b>	<b>74</b>	<b>21</b>	<b>31</b>	<b>51</b>	<b>161</b>	<b>13</b>	<b>252</b>	<b>30</b>	<b>19</b>	<b>1 585</b>
0 - 5 minutes	88	119	22	8	12	30	74	8	70	11	5	447
6 - 15 minutes	131	199	26	7	11	16	47	3	85	9	5	541
16 - 30 minutes	62	108	17	4	3	3	15	1	44	2	5	264
31 - 60 minutes	38	49	4	1	3	-	9	1	27	3	2	136
1 - 2 hours	30	55	3	1	2	-	10	-	18	1	1	122
More than 2 hours	14	17	1	-	-	-	5	-	3	-	-	41
Unspecified	12	9	2	-	-	1	1	-	6	3	-	34
<b>Urban</b>												
<b>Total</b>	<b>205</b>	<b>258</b>	<b>38</b>	<b>12</b>	<b>9</b>	<b>30</b>	<b>93</b>	<b>6</b>	<b>125</b>	<b>19</b>	<b>7</b>	<b>802</b>
0 - 5 minutes	74	93	19	6	5	16	52	4	55	9	4	337
6 - 15 minutes	88	120	14	5	3	11	30	2	44	5	2	324
16 - 30 minutes	24	32	4	1	1	2	9	-	15	1	1	90
31 - 60 minutes	9	5	1	-	-	-	1	-	6	1	-	24
1 - 2 hours	1	1	-	-	-	-	-	-	2	-	-	5
More than 2 hours	-	1	-	-	-	-	-	-	-	-	-	2
Unspecified	8	5	-	-	-	1	-	-	3	2	-	21
<b>Non-Urban</b>												
<b>Total</b>	<b>171</b>	<b>297</b>	<b>36</b>	<b>9</b>	<b>22</b>	<b>21</b>	<b>68</b>	<b>7</b>	<b>128</b>	<b>12</b>	<b>12</b>	<b>783</b>
0 - 5 minutes	14	26	3	2	7	14	22	4	15	2	2	110
6 - 15 minutes	43	80	12	3	9	5	17	2	40	4	3	217
16 - 30 minutes	38	75	13	3	2	1	7	1	29	1	4	174
31 - 60 minutes	28	44	3	1	3	-	8	-	22	2	2	112
1 - 2 hours	29	54	3	1	2	-	9	-	16	1	1	117
More than 2 hours	14	15	1	-	-	-	5	-	3	-	-	39
Unspecified	4	3	2	-	-	-	1	-	3	1	-	13

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

#### 4. Services available to businesses

##### 4.4 Sanitation

##### 4.4.1 Number of persons running at least one non-VAT-registered business from a fixed location by type of toilet facility available to the business, population group and sex

Toilet facility	('000)														
	African			Coloured			Indian/Asian			White			Total		
	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female
<b>Total</b>	<b>1,677</b>	<b>583</b>	<b>1,095</b>	<b>76</b>	<b>32</b>	<b>44</b>	<b>37</b>	<b>22</b>	<b>16</b>	<b>77</b>	<b>45</b>	<b>33</b>	<b>1,870</b>	<b>683</b>	<b>1,187</b>
Flush toilet on site	556	202	355	58	20	38	33	19	14	74	43	32	722	283	438
Flush toilet off site	116	52	63	7	6	1	1	0	1	2	2	-	127	61	65
Chemical toilet	8	1	6	1	-	1	-	-	-	-	-	-	9	1	7
Pit latrine with ventilation pipe	91	26	65	1	1	-	-	-	-	-	-	-	92	27	65
Pit latrine without ventilation pipe	516	155	361	2	1	1	0	-	0	0	-	0	518	156	363
Bucket toilet	46	20	26	2	1	0	-	-	-	-	-	-	48	21	27
None	203	61	143	3	3	0	2	1	1	1	0	1	209	65	144
Other	136	65	71	3	1	2	2	1	0	0	0	0	141	67	74
Unspecified	4	0	4	-	-	-	-	-	-	-	-	-	4	0	4

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 5. Raw materials

Tables 5.1 and 5.2 indicate the distribution of persons who were running at least one non-VAT-registered business in March 2001 by province, area of residence of the owner, industry of the business and whether or not they used raw materials. Tables 5.3 to 5.6 indicate the distribution of persons who were running non-VAT-registered businesses that used raw materials by the source of the raw materials, area of residence of the owner, and means of transporting raw materials to the business. Figure 5 indicates the distribution of persons running at least one non-VAT-registered business that used raw materials by source of raw materials and area of residence of the owner.

### Summary

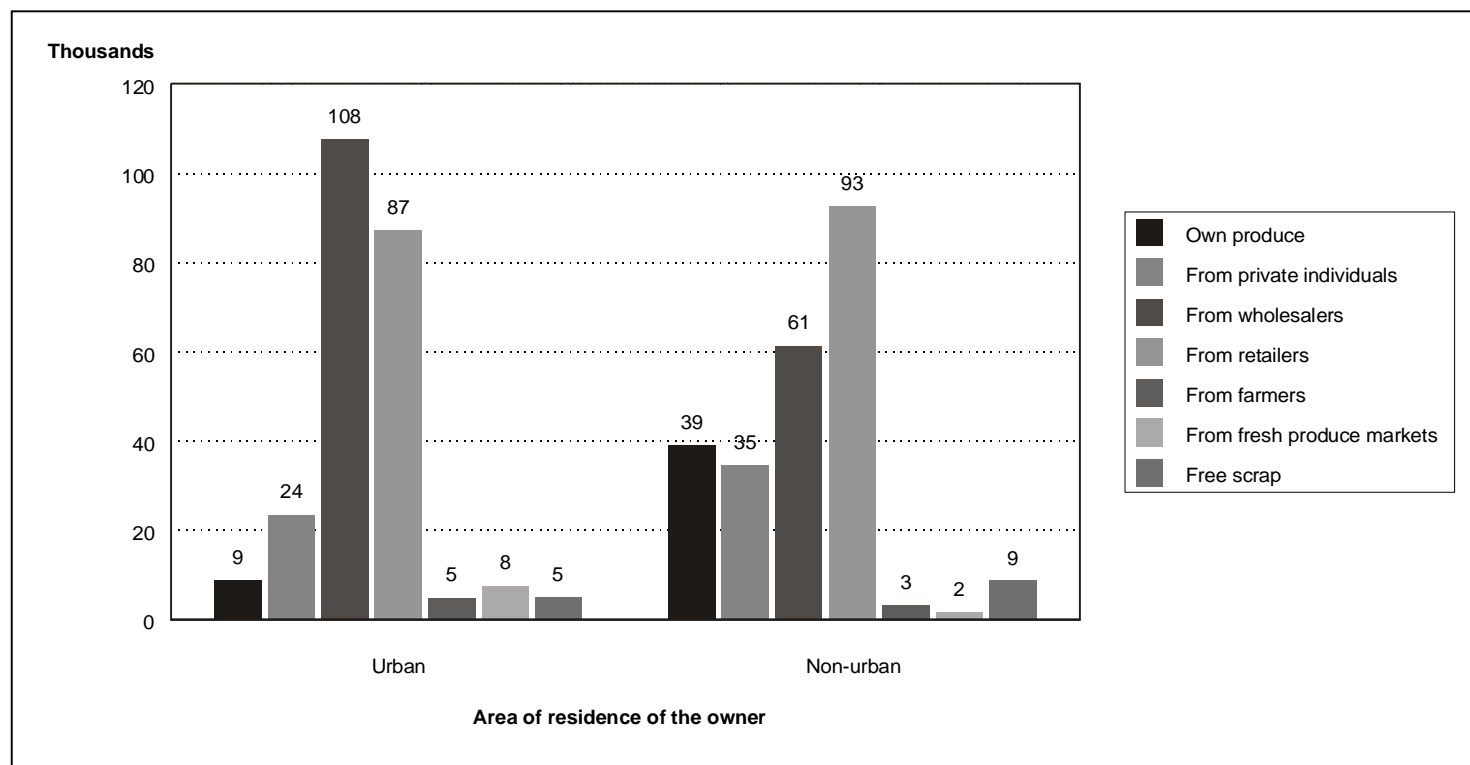
Of an estimated 2,3 million persons who were running at least one non-VAT-registered business during this period, 1,7 million did not use raw materials in their businesses and only 542 000 did.

Figure 5 indicates that the majority of persons residing in urban areas obtained raw materials for their businesses from wholesalers (108 000 persons) followed by retailers (87 000 persons) and then private

individuals (24 000 persons). A different pattern altogether is found among persons residing in non-urban areas. Most obtained raw materials for their businesses from retailers (93 000 persons), followed by wholesalers (61 000 persons). The next most common sources of raw materials were own produce (39 000 persons) and then private individuals (35 000 persons).

Results in Table 5.4 indicate that among persons who were running at least one non-VAT-registered businesses that used raw materials, more than 40% in Western Cape and Gauteng obtained raw materials for their businesses from wholesalers (44,8% and 51,5% respectively).

Of an estimated 48 000 persons who were running these businesses and used their own produce as the raw materials, 20 000 persons were found in the Eastern Cape.



**Figure 5: Distribution of persons running at least one non-VAT-registered business that used raw materials by source of raw materials and area of residence of the owner**

## 5. Raw materials (products that are changed in some way before selling)

### 5.1 Number of persons running at least one non-VAT-registered business by province, area of residence of the owner and whether the business uses raw materials

Province and type of area	('000)								
	Urban			Non-urban			Total		
	Uses raw materials	Does not use raw materials	Total	Uses raw materials	Does not use raw materials	Total	Uses raw materials	Does not use raw materials	Total
<b>RSA</b>	262	1 056	1 319	280	684	964	542	1 741	2 284
Western Cape	28	80	108	1	2	3	29	82	111
Eastern Cape	26	57	83	41	85	126	67	142	209
Northern Cape	4	10	14	1	2	3	5	12	17
Free State	25	74	99	7	23	30	32	97	129
KwaZulu-Natal	50	213	263	92	225	317	141	438	580
North West	9	53	62	25	88	113	33	142	175
Gauteng	99	496	595	2	19	21	101	515	616
Mpumalanga	13	53	65	28	87	116	41	140	181
Limpopo	9	21	30	84	152	236	92	173	265

Totals include unspecified usage of raw materials.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

## 5. Raw materials (products that are changed in some way before selling)

### 5.2 Number of persons running at least one non-VAT-registered business by industry and whether the business uses raw materials

Industry	('000)		
	Uses raw materials	Does not use raw material	Total
<b>Total</b>	<b>542</b>	<b>1 741</b>	<b>2 284</b>
Agriculture, hunting, forestry and fishing	6	33	39
Manufacturing	161	50	211
Electricity, gas and water supply	-	-	-
Construction	24	47	71
Wholesale and retail trade	298	1 285	1 584
Transport, storage and communication	1	71	72
Financial intermediation, insurance, real estate and business services	7	158	165
Community, social and personal services	42	94	136
Private households with employed persons	-	3	3
Other	2	-	2

Totals include unspecified usage of raw materials.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 5. Raw materials (products that are changed in some way before selling)

### 5.3 Number of persons running at least one non-VAT-registered business that uses raw materials by source of raw materials and area of residence of the owner

	('000)		
Source of raw materials	Urban	Non-urban	Total
<b>Total</b>	262	280	542
Own produce	9	39	48
From private individuals	24	35	58
From wholesalers	108	61	169
From retailers	87	93	180
From farmers	5	3	8
From fresh produce markets	8	2	9
Free scrap	5	9	14
Other/unspecified	17	39	56

For all values of 10 000 or lower the sample size is too small for reliable estimates.



## 5. Raw materials (products that are changed in some way before selling)

### 5.4 Number of persons running at least one non-VAT-registered business that uses raw materials by source of raw materials and province

	('000)								
	Source of raw materials								Total
	Own produce	From private individuals	From wholesalers	From retailers	From farmers	From fresh produce markets	Free scrap	Other/ Unspecified	
Province	Own produce	From private individuals	From wholesalers	From retailers	From farmers	From fresh produce markets	Free scrap	Other/ Unspecified	Total
RSA	48	58	169	180	8	9	14	56	542
Western Cape	1	2	13	11	0	0	1	0	29
Eastern Cape	20	4	16	19	0	2	1	5	67
Northern Cape	0	0	1	2	0	1	0	0	5
Free State	1	5	9	15	-	0	-	3	32
KwaZulu-Natal	11	26	26	46	1	3	8	21	141
North West	1	2	13	14	0	0	1	2	33
Gauteng	3	6	52	25	2	2	1	10	101
Mpumalanga	3	6	10	15	0	0	1	6	41
Limpopo	8	7	30	33	3	1	1	10	92

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 5. Raw materials (products that are changed in some way before selling)

### 5.5 Number of persons running at least one non-VAT-registered business that uses raw materials by industry of the business and place where raw materials are obtained

Industry	('000)				
	Place where raw materials are obtained				Total
	From village/town/city where owner lives (including own produce)	From somewhere else within South Africa	From another SADC country/ies	From another non-SADC country/ies	
<b>Total</b>	<b>487</b>	<b>41</b>	<b>12</b>	<b>2</b>	<b>542</b>
Agriculture, hunting, forestry and fishing	6	0	-	-	6
Manufacturing	140	14	6	0	161
Construction	22	1	0	0	24
Wholesale and retail trade	277	18	3	0	298
Transport, storage and communication	0	0	0	-	1
Financial intermediation, insurance, real estate and business services	6	1	0	-	7
Community, social and personal services	34	6	1	1	42
Other	2	-	-	-	2

Total includes unspecified place of raw materials.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

**5. Raw materials (products that are changed in some way before selling)**

**5.6 Number of persons running at least one non-VAT-registered business that uses raw materials by means of transporting raw materials to the business and area of residence of the owner**

	('000)		
Means of transport	Urban	Non-urban	Total
<b>Total</b>	<b>262</b>	<b>280</b>	<b>542</b>
On foot	51	116	167
Using own transport	64	17	80
Using hired transport	22	12	34
Using public transport	101	107	208
The supplier delivers	17	14	31
Other	6	13	19
Unspecified	1	1	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

## 6. Supplies

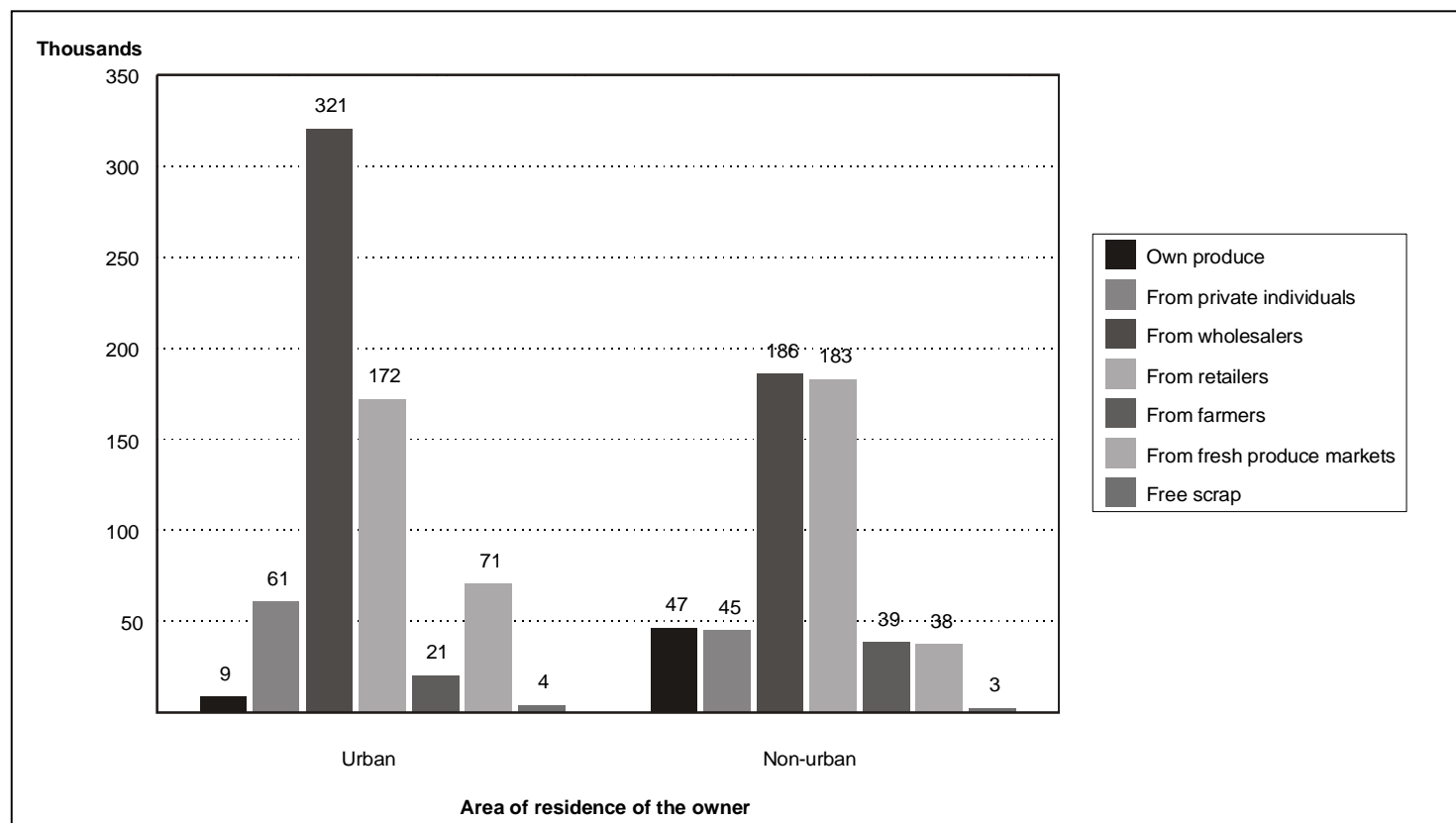
Tables 6.1 and 6.2 indicate the distribution of persons who were running at least one non-VAT-registered business in March 2001 by province, area of residence of the owner, industry of the business and whether or not they use supplies. Supplies are defined as products that are not changed before being sold or resold. Tables 6.3 to 6.6 indicate the distribution of persons who were running non-VAT-registered businesses that use supplies, by the source of these supplies, area of residence of the owner and means of transporting supplies to the business. Figure 6 indicates the distribution of persons who were running at least one non-VAT-registered business that uses supplies by source of supplies and area of residence of the owner.

### Summary

The results in Table 6.1 indicate that, of an estimated 2,3 million persons who were running at least one non-VAT-registered business in 2001, 1,2 million were using supplies in their businesses and 1,0 million were not. Of the estimated 1,2 million persons who were using supplies in their businesses, 679 000 were found in urban areas and 567 000 persons were found in non-urban areas. Most of the persons who were using supplies in their businesses obtained them from

wholesalers (507 000 persons) followed by those who obtained them from retailers (355 000 persons) and then those who obtained them from fresh produce markets (109 000 persons) (Table 6.3).

Figure 6 indicates that although the largest group of persons obtained supplies for their businesses from wholesalers in both urban and non-urban areas, in the urban areas the proportion using wholesalers is much higher than the proportion using retailers, whereas in the non-urban areas retailers were cited almost as often as wholesalers. In the urban areas the third most common source was fresh produce markets, whereas in the non-urban areas the use of their own produce featured more strongly.



**Figure 6: Distribution of persons running at least one non-VAT-registered business that used supplies by source of supplies and area of residence of the owner**

## 6. Supplies (products that are not changed before reselling)

### 6.1 Number of persons running at least one non-VAT-registered business by province, area of residence of the owner and whether the business uses supplies

Province	('000)								
	Uses supplies			Does not use supplies			Total		
	Urban	Non-urban	Total	Urban	Non-urban	Total	Urban	Non-urban	Total
<b>RSA</b>	679	567	<b>1 246</b>	640	397	<b>1 037</b>	1 319	964	<b>2 284</b>
Western Cape	58	2	<b>60</b>	50	1	<b>51</b>	108	3	<b>111</b>
Eastern Cape	54	68	<b>121</b>	29	59	<b>88</b>	83	126	<b>209</b>
Northern Cape	8	2	<b>9</b>	7	1	<b>8</b>	14	3	<b>17</b>
Free State	53	17	<b>71</b>	46	12	<b>58</b>	99	30	<b>129</b>
KwaZulu-Natal	152	188	<b>340</b>	111	129	<b>240</b>	263	317	<b>580</b>
North West	32	62	<b>94</b>	30	51	<b>81</b>	62	113	<b>175</b>
Gauteng	272	7	<b>279</b>	323	14	<b>337</b>	595	21	<b>616</b>
Mpumalanga	32	66	<b>99</b>	33	49	<b>83</b>	65	116	<b>181</b>
Limpopo	18	155	<b>174</b>	11	80	<b>91</b>	30	236	<b>265</b>

Total includes unspecified usage of supplies.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

## 6. Supplies (products that are not changed before reselling)

### 6.2 Number of persons running at least one non-VAT-registered business by industry and whether the business uses supplies

Industry	('000)		
	Uses supplies	Does not use supplies	Total
<b>Total</b>	<b>1 246</b>	<b>1 037</b>	<b>2 284</b>
Agriculture, hunting, forestry and fishing	22	18	39
Manufacturing	29	182	211
Electricity, gas and water supply	-	-	-
Construction	10	61	71
Wholesale and retail trade	1 122	461	1 584
Transport, storage and communication	7	65	72
Financial intermediation, insurance, real estate and business services	12	152	165
Community, social and personal services	42	94	136
Private households with employed persons	-	3	3
Other	1	1	2

Total includes unspecified usage of supplies.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 6. Supplies (products that are not changed before reselling)

### 6.3 Number of persons running at least one non-VAT-registered business that uses supplies by source of supplies and area of residence of the owner

	('000)		
Source of supplies	Urban	Non-urban	Total
<b>Total</b>	<b>679</b>	<b>567</b>	<b>1 246</b>
Own produce	9	47	56
From private individuals	61	45	106
From wholesalers	321	186	507
From retailers	172	183	355
From farmers	21	39	60
From fresh produce markets	71	38	109
Free scrap	4	3	7
Other/unspecified	20	26	46

For all values of 10 000 or lower the sample size is too small for reliable estimates.



## 6. Supplies (products that are not changed before reselling)

### 6.4 Number of persons running at least one non-VAT-registered business that uses supplies by source of supplies and province

	('000)								
	Source of supplies								Total
	Own produce	From private individuals	From wholesalers	From retailers	From farmers	From fresh produce	Free scrap	Other/ Unspecified	
Province									
RSA	56	106	507	355	60	109	7	46	1 246
Western Cape	-	2	34	12	3	8	-	1	60
Eastern Cape	6	5	50	47	1	7	2	4	121
Northern Cape	-	1	4	3	-	1	-	-	9
Free State	2	10	25	24	3	5	-	1	71
KwaZulu-Natal	28	24	133	77	17	36	3	20	340
North West	1	5	44	32	3	6	1	1	94
Gauteng	3	21	138	71	8	29	-	10	279
Mpumalanga	5	17	27	29	8	7	1	4	99
Limpopo	10	21	52	61	17	9	-	4	174

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 6. Supplies (products that are not changed before reselling)

### 6.5 Number of persons running at least one non-VAT-registered business that uses supplies by industry and place where supplies are obtained

Industry	('000)			
	From village/town/city where owner lives (including own produce)	Elsewhere*	Unspecified	Total
<b>Total</b>	<b>1 135</b>	<b>107</b>	<b>4</b>	<b>1 246</b>
Agriculture, hunting, forestry and fishing	20	1	-	22
Manufacturing	24	5	1	29
Construction	10	-	-	10
Wholesale and retail trade	1 026	95	2	1 122
Transport, storage and communication	7	-	-	7
Financial intermediation, insurance, real estate and business services	11	1	-	12
Community, social and personal services	36	5	-	42
Other	1	-	-	1

\* Includes elsewhere within the same province, other provinces, SADC and non-SADC countries.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 6. Supplies (products that are not changed before reselling)

### 6.6 Number of persons running at least one non-VAT-registered business that uses by means of transporting supplies to the business and area of residence of the owner

	('000)		
Means of transport	Urban	Non-urban	Total
<b>Total</b>	<b>679</b>	<b>567</b>	<b>1 246</b>
On foot	130	138	267
Using own transport	134	58	191
Using hired transport	69	41	111
Using public transport	276	270	545
The supplier delivers	57	38	96
Other	12	21	33
Unspecified	1	1	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

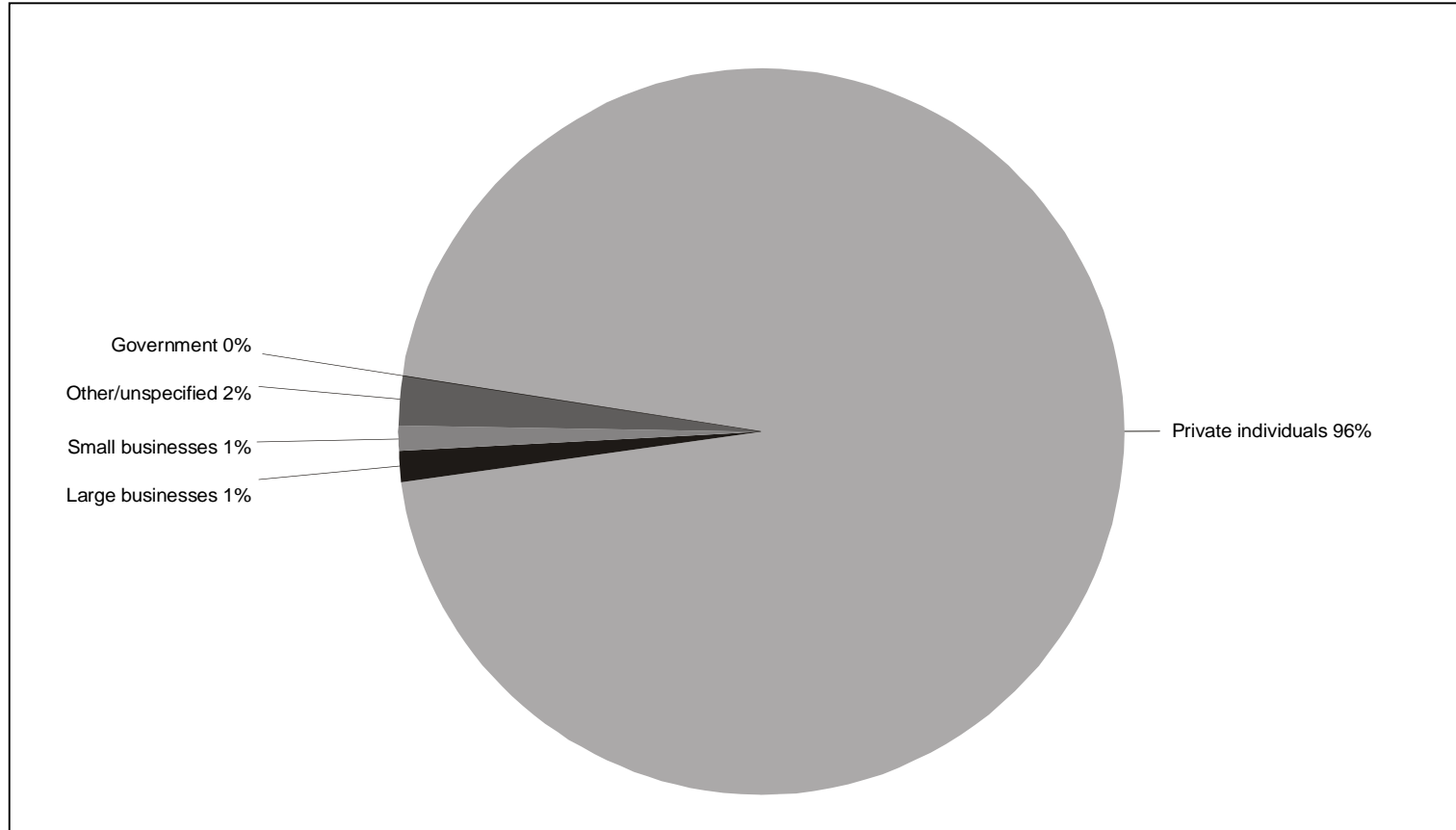
## **7. Sale of goods and services**

Tables 7.1 to 7.3 indicate the distribution of persons who were running at least one non-VAT-registered business in March 2001 by province, area of residence, industry of the business, place where products or services were sold, type of customer and means of transporting goods to the customers. Figure 7 indicates the distribution of persons running at least one non-VAT-registered business by type of customer.

### **Summary**

Results in Table 7.1 indicates that the majority of persons who were running at least one non-VAT-registered business in March 2001 were selling their products or services in the village, town or city where they lived (2 million persons) as compared to 67 000 persons who were selling their goods and services elsewhere. The same pattern was found among those residing in urban and non-urban areas.

Figure 7 indicates that a large proportion of persons who were running at least one non-VAT-registered business during this period were selling their products or services to private individuals rather than to other businesses or to the government. Fewer than 0,5% of businesses were selling their products or services to government.



**Figure 7: Distribution of persons running at least one non-VAT-registered business by type of purchaser of the goods and services**

## 7. Sale of goods and services

### 7.1 Number of persons running at least one non-VAT-registered business by area of residence of the owner, province and place where most products or services are sold

Province and area of residence	('000)			
	Place where products/services are sold			
	In village/town/city where owner lives	Elsewhere*	Unspecified	Total
<b>RSA</b>				
<b>Total</b>	<b>2 208</b>	<b>67</b>	<b>9</b>	<b>2 284</b>
Western Cape	105	5	1	111
Eastern Cape	206	3	1	209
Northern Cape	17	-	-	17
Free State	122	7	-	129
KwaZulu-Natal	564	12	4	580
North West	168	7	-	175
Gauteng	601	15	-	616
Mpumalanga	170	11	1	181
Limpopo	256	7	1	265
<b>Urban</b>				
<b>Total</b>	<b>1 279</b>	<b>36</b>	<b>5</b>	<b>1 319</b>
Western Cape	102	5	1	108
Eastern Cape	82	1	-	83
Northern Cape	14	-	-	14
Free State	94	5	-	99
KwaZulu-Natal	256	4	2	263
North West	60	2	-	62
Gauteng	580	15	-	595
Mpumalanga	63	2	-	65
Limpopo	29	1	-	30
<b>Non-urban</b>				
<b>Total</b>	<b>929</b>	<b>32</b>	<b>4</b>	<b>964</b>
Western Cape	3	-	-	3
Eastern Cape	124	1	1	126
Northern Cape	3	-	-	3
Free State	28	2	-	30
KwaZulu-Natal	308	7	2	317
North West	108	5	-	113
Gauteng	21	-	-	21
Mpumalanga	107	9	-	116
Limpopo	228	7	1	236

\* Includes elsewhere within the same province, other provinces, SADC and non-SADC countries.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 7. Sale of goods and services

### 7.2 Number of persons running at least one non-VAT-registered business by industry of the business and type of purchaser

	('000)					
Industry	Private individuals	Large businesses	Small businesses	Government	Other/ unspecified	Total
<b>Total</b>	<b>2178</b>	<b>27</b>	<b>27</b>	<b>3</b>	<b>48</b>	<b>2284</b>
Agriculture, hunting, forestry and fishing	33	3	2	0	1	39
Manufacturing	202	1	4	1	4	211
Construction	67	2	0	1	1	71
Wholesale and retail trade	1529	12	15	1	26	1584
Transport, storage and communication	65	1	2	0	4	72
Financial intermediation, insurance, real estate and business services	147	8	2	-	8	165
Community, social and personal services	129	1	2	1	4	136
Private households with employed persons	3	-	-	-	0	3
Other	2	-	-	-	0	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 7. Sale of goods and services

### 7.3 Number of persons running at least one non-VAT-registered business by area of residence of the owner, province and means of transporting goods to the customers

	('000)						
	Means of transport						Total
	The customer collects the goods/materials/equipment or comes personally for the service	Delivered on foot	Delivered using own transport	Delivered using hired transport	Delivered using public transport	Other/unspecified	
Province and area of residence							
RSA							
Total	1 622	189	124	46	113	188	2 284
Western Cape	69	7	18	4	4	8	111
Eastern Cape	172	15	5	2	7	8	209
Northern Cape	12	2	1	-	1	1	17
Free State	100	6	9	2	3	8	129
KwaZulu-Natal	406	60	31	8	38	37	580
North West	129	13	7	4	8	15	175
Gauteng	402	39	38	16	29	93	616
Mpumalanga	130	21	5	7	8	12	181
Limpopo	203	27	10	4	16	6	265
Urban							
Total	905	88	97	29	59	142	1 319
Western Cape	67	7	18	4	4	8	108
Eastern Cape	70	4	3	1	2	4	83
Northern Cape	10	1	1	-	1	1	14
Free State	77	4	8	2	2	6	99
KwaZulu-Natal	184	18	24	2	15	20	263
North West	47	4	2	1	2	6	62
Gauteng	386	38	37	16	28	91	595
Mpumalanga	42	9	2	3	3	6	65
Limpopo	22	3	2	-	2	1	30
Non-urban							
Total	718	101	28	17	54	47	964
Western Cape	2	-	1	-	-	-	3
Eastern Cape	102	11	2	1	5	5	126
Northern Cape	2	-	1	-	-	-	3
Free State	23	2	2	-	1	2	30
KwaZulu-Natal	222	42	7	6	23	17	317
North West	81	9	5	3	6	9	113
Gauteng	16	1	1	-	1	2	21
Mpumalanga	88	11	2	3	5	6	116
Limpopo	181	24	8	4	13	6	236

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents



## **8. Employees**

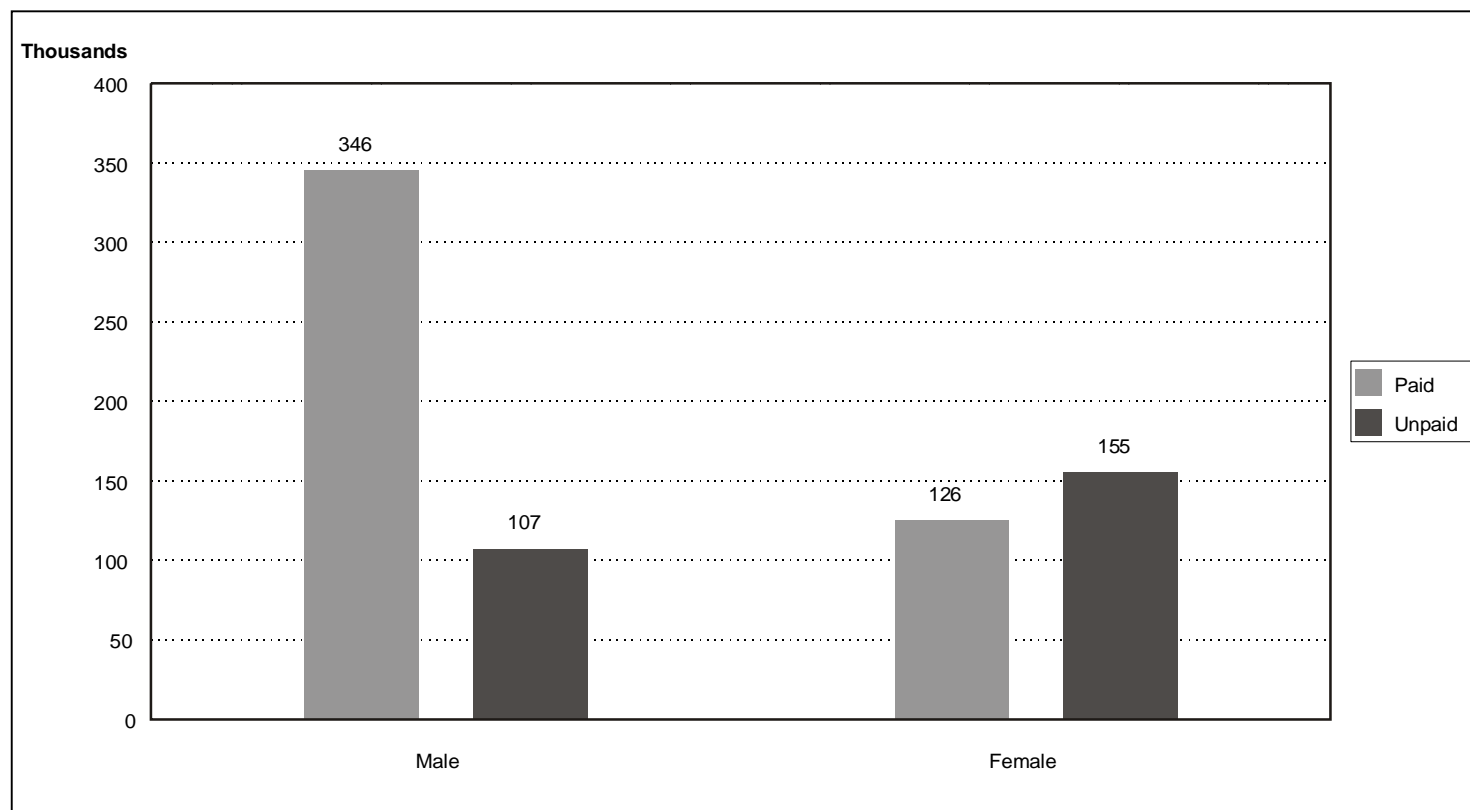
Table 8.1 indicates the distribution of persons who were running at least one non-VAT-registered business in 2001 by industry of the business and whether or not the business had any employees. Tables 8.2 to 8.4 indicate the distribution of persons employed in such businesses, by industry of the business, whether employees were paid or unpaid, and sex and population group of the employees. Figure 8 indicates the sex of employees in these businesses by whether or not they were paid.

### **Summary**

The results indicate that, of an estimated 2,3 million persons who were running at least one non-VAT-registered business in March 2001, 1,9 million did not have employees in their main businesses and 0,3 million did.

The latter group of 0,3 million persons between them employed an estimated 0,7 million employees in the businesses, 471 000 paid and 260 000 unpaid. Of these estimated 0,7 million employees, 453 000 were male and 281 000 were female. The largest group were Africans (653 000 persons).

Figure 8 indicates that the majority of male employees (346 00) were paid, while 107 000 were not. The opposite is true of female employees. The majority of them (155 000) were unpaid, whilst only 126 000 female employees were paid.



**Figure 8: Number of paid and unpaid men and women employed in non-VAT-registered businesses**

## 8. Employees

### 8.1 Number of persons running at least one non-VAT-registered business by industry and whether they employ any people

Industry	('000)		
	Employ people	Do not employ people	Total
<b>Total</b>	<b>338</b>	<b>1 945</b>	<b>2 284</b>
Agriculture, hunting, forestry and fishing	16	24	39
Manufacturing	23	188	211
Electricity, gas and water supply	-	-	-
Construction	33	38	71
Wholesale and retail trade	201	1 383	1 584
Transport, storage and communication	32	41	72
Financial intermediation, insurance, real estate and business services	11	154	165
Community, social and personal services	23	113	136
Private households/other	1	4	5

Totals include unspecified.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 8. Employees

### 8.2 Number of paid and unpaid employees in non-VAT-registered businesses in the 7 days prior to the survey by industry of business

Industry	('000)		
	Paid employees	Unpaid employees	Total
<b>Total</b>	<b>471</b>	<b>260</b>	<b>732</b>
Agriculture, hunting, forestry and fishing	36	20	56
Manufacturing	38	14	52
Electricity, gas and water supply	-	-	-
Construction	96	5	101
Wholesale and retail trade	154	198	352
Transport, storage and communication	72	5	78
Financial intermediation, insurance, real estate and business services	28	4	32
Community, social and personal services	44	14	58
Private households/other	2	1	3

Total excludes unspecified type of employee.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

For persons running more than one non-VAT-registered business, only employees in the main business are recorded here.

- = no respondents

## 8. Employees

### 8.3 Number of paid and unpaid employees in non-VAT-registered businesses in the 7 days prior to the survey by industry of the business and sex

Industry	('000)								
	Male			Female			Total		
	Total	Paid	Unpaid	Total	Paid	Unpaid	Total	Paid	Unpaid
<b>Total</b>	453	346	107	281	126	155	734	471	262
Agriculture, hunting, forestry and fishing	37	28	9	20	9	11	56	36	20
Manufacturing	41	33	8	11	5	6	52	38	14
Electricity, gas and water supply	0	0	0	0	0	0	0	0	0
Construction	96	92	4	5	5	0	101	96	5
Wholesale and retail trade	177	101	75	178	53	124	354	154	200
Transport, storage and communication	66	61	5	12	11	1	78	72	5
Financial intermediation, insurance, real estate and business services	9	8	1	23	20	3	32	28	4
Community, social and personal services	25	21	4	32	22	10	58	44	14
Private households/other	2	2	0	1	0	1	3	2	1

Total excludes unspecified sex.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

## 8. Employees

### 8.4 Number of paid and unpaid employees in non-VAT-registered businesses in the 7 days prior to the survey by industry of the business and population group

Industry	('000)								
	African			Other*			Total		
	Total	Paid	Unpaid	Total	Paid	Unpaid	Total	Paid	Unpaid
<b>Total</b>	653	425	228	85	50	35	738	476	262
Agriculture, hunting, forestry and fishing	50	32	18	5	4	1	56	36	20
Manufacturing	48	37	11	4	1	3	52	38	14
Electricity, gas and water supply	0	0	0	0	0	0	0	0	0
Construction	96	92	4	6	6	1	103	98	5
Wholesale and retail trade	314	141	174	41	15	26	355	156	200
Transport, storage and communication	61	56	5	18	18	0	79	73	5
Financial intermediation, insurance, real estate and business services	27	25	2	6	4	2	33	29	4
Community, social and personal services	55	41	13	3	3	0	58	44	14
Private households/other	2	2	0	1	0	1	3	2	1

\* Other includes coloured, Indian/Asian, white and other population groups.

Total excludes unspecified population group.

0 = less than 500

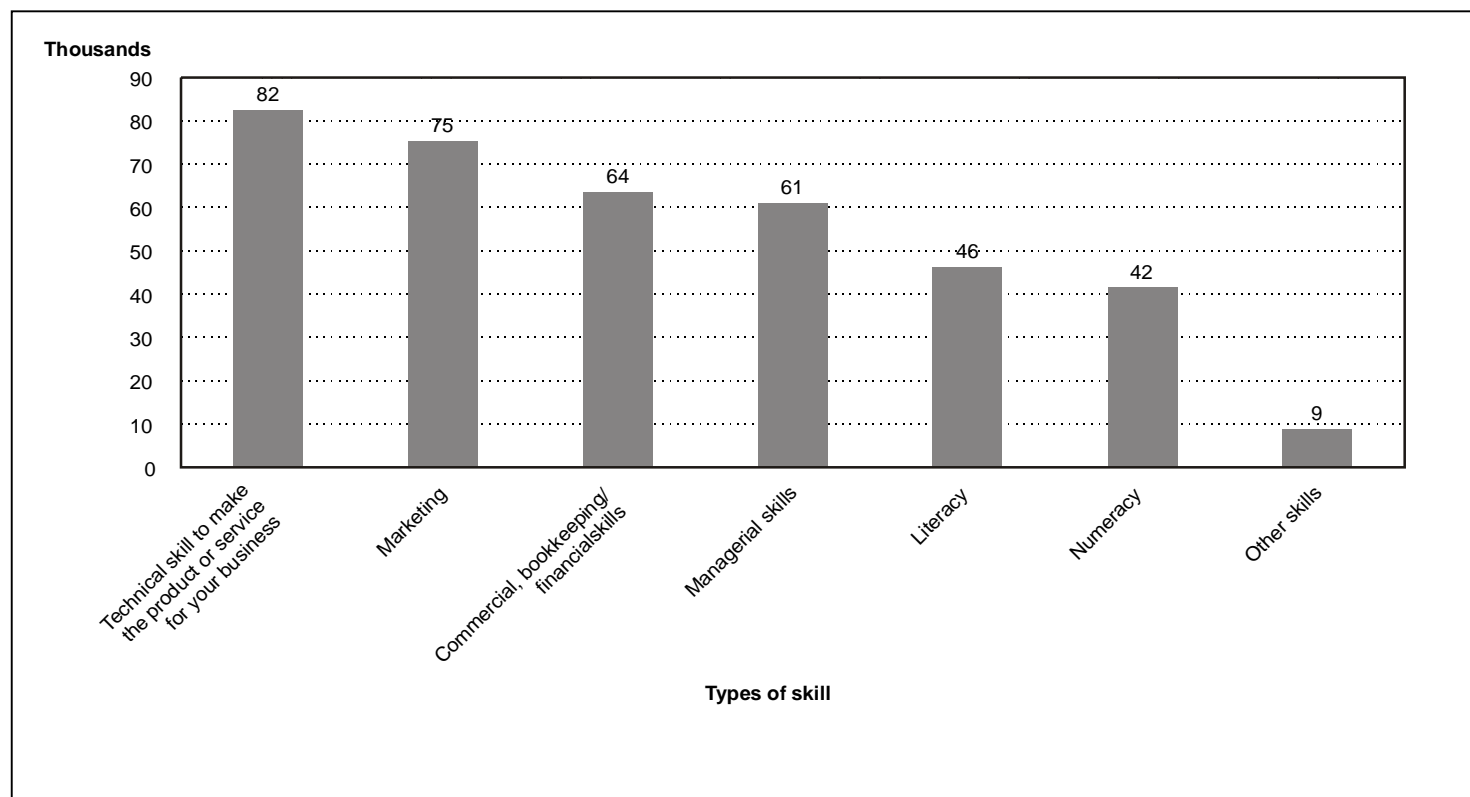
## **9. Conditions of work for employees**

Tables 9.1 to 9.4 indicate the distribution of persons who were running at least one non-VAT-registered business with employees in March 2001 by industry of the business and conditions of work for the employees. Figure 9 indicates the distribution of owners of such businesses by their perceived need for training for their employees.

### **Summary**

Of the estimated 338 000 persons running at least one non-VAT-registered business with employees, 25 000 had a written agreement with all their employees and 91 000 had verbal agreements. Only 10 000 gave all their female employees paid maternity leave.

Figure 9 indicates that 82 000 employers cited a need for their employees to have training in technical skills to make the product or service for the business. The next most needed training was in marketing skills (cited by 75 000 employers), then commercial and financial skills such as bookkeeping (cited by 64 000 employers).



**Figure 9: Number of persons running at least one non-VAT-registered business who perceived the need for their employees to be trained in specific skills**



## 9. Conditions of work for employees

### 9.1 Number of persons running at least one non-VAT-registered business that employs people, by industry and whether paid employees have a fixed agreement or contract

	('000)										
	Agriculture, hunting, forestry and fishing	Manufac- turing	Electricity, gas and water supply	Construc- tion	Wholesale and retail trade	Transport, storage and commu- nication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households with employed persons	Other	Total
<b>Fixed agreement or contract</b>											
<b>Written agreement</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
With all employees	3	2	-	4	5	3	4	3	-	-	25
With some employees	-	-	-	0	1	1	0	1	-	-	4
No written agreement	12	21	0	28	189	27	6	18	0	1	302
Unspecified	-	-	-	1	5	1	0	1	-	-	8
<b>Verbal agreement</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
With all employees	6	9	0	12	38	16	4	7	-	-	91
With some employees	0	1	-	2	4	2	-	3	-	0	13
No verbal agreement	9	14	-	19	153	14	7	12	0	1	228
Unspecified	-	-	-	-	5	1	0	1	-	-	7

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 9. Conditions of work for employees

### 9.2 Number of persons running at least one non-VAT-registered business that employs people, by industry and leave conditions for paid employees

	('000)										
Type of leave	Agriculture, hunting, forestry and fishing	Manufacturing	Electricity, gas and water supply	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households with employed persons	Other	Total
<b>Regular paid leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	3	2	-	3	11	5	5	3	-	-	32
Some paid employees are given leave	-	1	-	0	1	2	-	1	-	-	6
None of the paid employees are given leave	13	20	0	29	182	24	5	17	0	1	292
Unspecified	-	-	-	-	6	1	0	1	-	-	8
<b>Paid sick leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	2	3	-	2	10	4	5	4	-	-	31
Some paid employees are given leave	1	1	-	-	1	3	-	-	-	-	7
None of the paid employees are given leave	12	19	0	30	183	24	6	17	0	1	292
Unspecified	-	-	-	-	6	1	0	1	-	-	8
<b>Unpaid maternity leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	2	2	-	1	8	1	1	3	-	-	18
Some paid employees are given leave	0	-	-	-	2	1	-	-	-	-	4
None of the paid employees are given leave	14	22	0	31	184	29	9	19	0	1	309
Unspecified	-	-	-	-	6	1	0	1	-	-	8
<b>Paid maternity leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	-	2	-	0	5	-	2	1	-	-	10
Some paid employees are given leave	1	-	-	-	1	1	-	0	-	-	4
None of the paid employees are given leave	15	21	0	32	188	30	9	20	0	1	317
Unspecified	-	-	-	-	6	1	0	1	-	-	8

## 9. Conditions of work for employees

### 9.2 Number of persons running at least one non-VAT-registered business that employs people, by industry and leave conditions for paid employees (concluded)

	('000)										
Type of leave	Agriculture, hunting, forestry and fishing	Manufacturing	Electricity, gas and water supply	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households with employed persons	Other	Total
<b>Unpaid paternity leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	1	2	-	2	8	1	0	2	-	-	15
Some paid employees are given leave	-	-	-	-	1	1	-	-	-	-	2
None of the paid employees are given leave	15	22	0	31	186	29	10	20	0	1	313
Unspecified	-	-	-	-	6	1	0	1	-	-	8
<b>Paid paternity leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	-	1	-	0	3	1	1	1	-	-	7
Some paid employees are given leave	-	-	-	-	1	2	-	-	-	-	2
None of the paid employees are given leave	16	22	0	32	191	29	9	21	0	1	321
Unspecified	-	-	-	-	6	1	0	1	-	-	8
<b>Other family responsibility leave</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
All paid employees given leave	1	5	-	3	13	7	3	3	-	-	35
Some paid employees are given leave	-	0	-	1	3	1	-	1	-	-	6
None of the paid employees are given leave	15	18	0	29	179	24	7	17	0	1	289
Unspecified	-	-	-	-	6	1	0	2	-	-	9

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 9. Conditions of work for employees

### 9.3 Number of persons running at least one non-VAT-registered business that employs people, by industry and payment of medical expenses for paid employees

	('000)										
Medical aid payment	Agriculture, hunting, forestry and fishing	Manufacturing	Electricity, gas and water supply	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households with employed persons	Other	Total
<b>Full medical expenses paid</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
For all employees	1	0	-	1	6	1	0	1	-	-	11
For some employees	1	1	-	-	2	0	-	-	-	-	4
For no employees	14	21	0	31	187	30	10	21	0	1	315
Unspecified	-	0	-	1	6	1	0	1	-	-	9
<b>Part of medical expenses paid</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
For all employees	1	1	-	1	2	2	1	1	-	-	8
For some employees	-	1	-	-	0	1	-	1	-	-	4
For no employees	15	20	0	31	192	29	9	19	0	1	317
Unspecified	-	0	-	1	6	1	0	1	-	-	9
<b>Contribution to medical aid paid</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
For all employees	-	1	-	-	0	1	0	-	-	-	3
For some employees	-	0	-	-	0	0	-	-	-	-	1
For no employees	16	21	0	32	194	30	10	21	0	1	325
Unspecified	-	0	-	1	6	1	0	1	-	-	9

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 9. Conditions of work for employees

### 9.4 Number of persons running at least one non-VAT-registered business that employs people, by industry of the business, and employees' need for training in selected skills

	('000)										
Type of skill	Agriculture, hunting, forestry and fishing	Manufacturing	Electricity, gas and water supply	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households with employed persons	Other	Total
<b>Technical skill to make the product or service for your business</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	3	9	-	13	42	4	2	8	-	1	82
Training not needed	13	14	0	19	158	27	8	14	0	-	254
Unspecified	-	-	-	-	0	1	-	1	-	-	2
<b>Marketing</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	3	8	-	6	49	2	2	4	-	1	75
Training not needed	13	15	0	27	151	29	9	18	0	-	261
Unspecified	-	-	-	-	0	1	-	1	-	-	2
<b>Commercial, bookkeeping/financial skills</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	2	5	-	2	44	2	2	6	-	1	64
Training not needed	13	18	0	30	157	29	9	16	0	0	273
Unspecified	-	-	-	-	0	1	-	1	-	-	2
<b>Managerial skills</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	3	5	-	3	38	5	2	5	-	1	61
Training not needed	13	18	0	30	162	27	8	17	0	0	276
Unspecified	-	-	-	-	0	1	-	1	-	-	2

## 9. Conditions of work for employees

### 9.4 Number of persons running at least one non-VAT-registered business that employs people, by industry of the business, and employees' need for training in selected skills (concluded)

	('000)										
Type of skill and need for training	Agriculture, hunting, forestry and fishing	Manufacturing	Electricity, gas and water supply	Construction	Wholesale and retail trade	Transport, storage and communication	Financial intermediation, insurance, real estate and business services	Community and personal services	Private households with employed persons	Other	Total
<b>Literacy</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	4	3	-	6	24	2	1	6	-	1	46
Training not needed	12	20	0	26	177	29	9	16	0	0	290
Unspecified	-	-	-	-	0	1	-	1	-	-	2
<b>Numeracy</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	4	2	-	4	23	3	1	5	-	1	42
Training not needed	12	21	0	29	178	28	10	17	0	0	295
Unspecified	-	-	-	-	0	1	-	1	-	-	2
<b>Other skills</b>											
<b>Total</b>	<b>16</b>	<b>23</b>	<b>0</b>	<b>33</b>	<b>201</b>	<b>32</b>	<b>11</b>	<b>23</b>	<b>0</b>	<b>1</b>	<b>338</b>
Training needed	-	1	-	-	5	0	-	1	-	1	9
Training not needed	16	22	0	33	195	31	11	21	0	0	328
Unspecified	-	-	-	-	0	1	-	1	-	-	2

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## **10. Grants and loans**

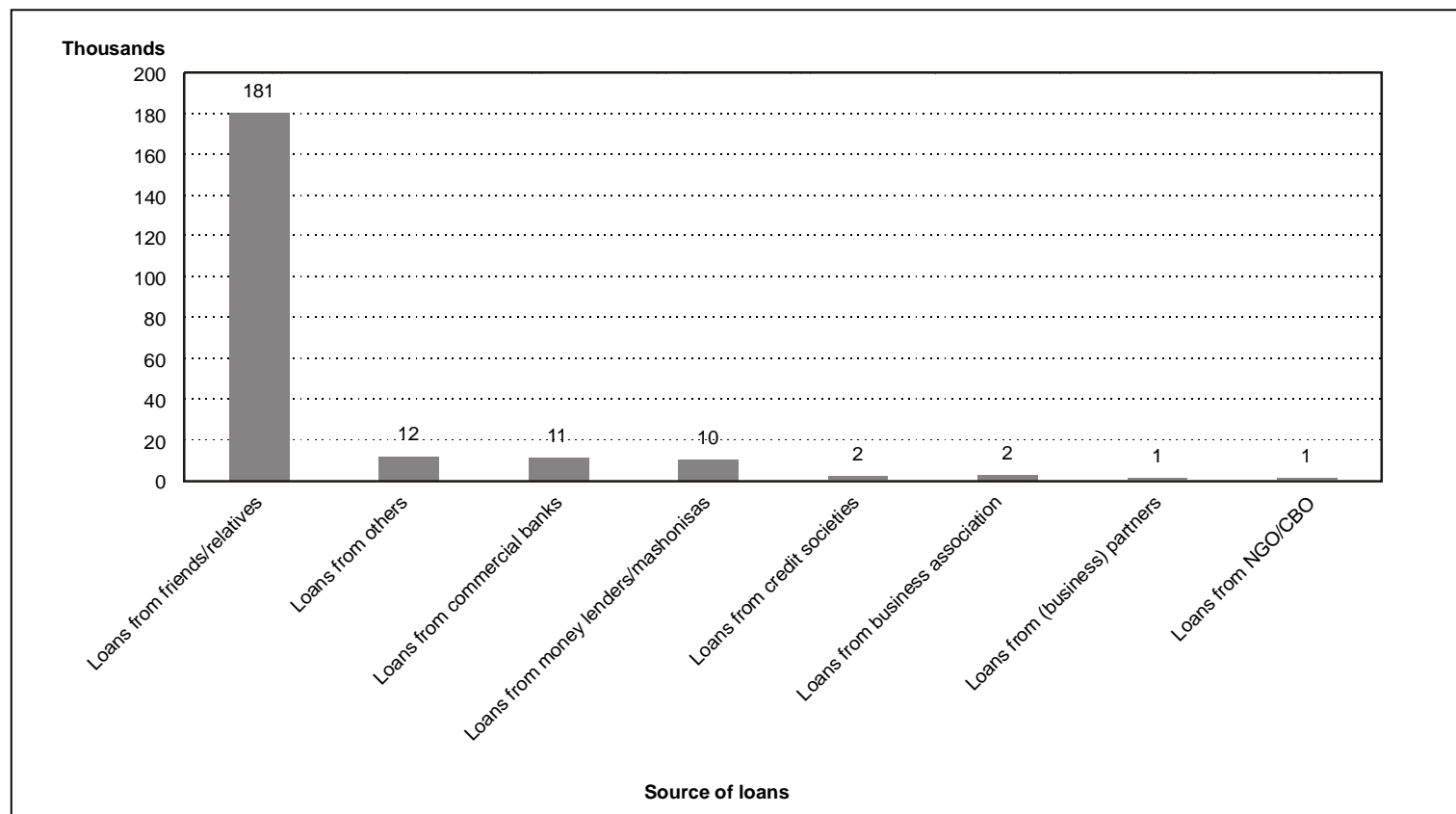
Tables 10.1 to 10.5 indicate the distribution of persons who were running at least one non-VAT-registered business in 2001 by industry of the business, whether they had received any loans and/or grants and if so, the source of the loans and/or grants.

### **Summary**

Among the 2,3 million business owners, 1,4 million needed money to start their businesses, and 0,9 million did not. Of the estimated 1,4 million persons who needed money to start their businesses, only 16 000 persons obtained a grant.

Of these 16 000 persons who obtained a grant, 5 000 obtained it from the government, 3 000 obtained it from non-governmental organisations and 8 000 obtained it from other sources.

A further 217 000 persons borrowed money to start their business. Figure 10 indicates that the majority of persons who borrowed money to start a business borrowed it from friends or relatives.



**Figure 10: Distribution of persons running at least one non-VAT-registered business who borrowed money to start a business by source of the loan**



## 10. Grants and loans

### 10.1 Number of persons running at least one non-VAT-registered business by industry and whether they needed money to start the business

Industry	('000)		
	Needed money	Did not need money	Total
<b>Total</b>	<b>1 396</b>	<b>888</b>	<b>2 284</b>
Agriculture, hunting, forestry and fishing	17	22	39
Manufacturing	131	80	211
Electricity, gas and water supply	-	-	-
Construction	35	36	71
Wholesale and retail trade	1 074	510	1 584
Transport, storage and communication	44	28	72
Financial intermediation, insurance, real estate and business services	47	118	165
Community, social and personal services	46	90	136
Private households/other	2	3	5

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 10. Grants and loans

### 10.2 Number of persons running at least one non-VAT-registered business who needed money to start the business by industry and whether they obtained a grant

Industry	('000)		
	Obtained a grant	Did not obtain a grant	Total
<b>Total</b>	<b>16</b>	<b>1 380</b>	<b>1 396</b>
Agriculture, hunting, forestry and fishing	-	17	17
Manufacturing	4	127	131
Electricity, gas and water supply	-	-	-
Construction	-	34	35
Wholesale and retail trade	10	1 063	1 074
Transport, storage and communication	-	44	44
Financial intermediation, insurance, real estate and business services	-	47	47
Community, social and personal services	-	46	46
Private households with employed persons	-	1	1
Other	-	1	1

Total include unspecified.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 10. Grants and loans

### 10.3 Number of persons running at least one non-VAT-registered business that received a grant by industry of the business and source of the grant

Source of grant	('000)						
	Agriculture, hunting, forestry and fishing	Manufacturing	Construction	Wholesale and retail trade	Transport, storage and communication	Community and personal services	Total
<b>Government</b>							
<b>Total</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>16</b>
Yes	0	1	-	4	0		5
No	-	3	0	7	0	0	11
<b>Non-governmental organisation</b>							
<b>Total</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>16</b>
Yes	-	1	0	1		0	3
No	0	3	-	9	0	-	13
<b>Other</b>							
<b>Total</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>16</b>
Yes	-	2	-	6	0	-	8
No	0	2	0	5	0	0	7

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 10. Grants and loans

### 10.4 Number of persons running at least one non-VAT-registered business who needed money to start the business by industry and whether they borrowed money

Industry	('000)		
	Borrowed money	Did not borrow money	Total
<b>Total</b>	<b>217</b>	<b>1 178</b>	<b>1 396</b>
Agriculture, hunting, forestry and fishing	1	16	17
Manufacturing	17	114	131
Electricity, gas and water supply	-	-	-
Construction	2	32	35
Wholesale and retail trade	177	897	1 074
Transport, storage and communication	5	40	44
Financial intermediation, insurance, real estate and business services	7	40	47
Community, social and personal services	8	38	46
Private households with employed persons	-	1	1
Other	-	1	1

Total includes unspecified.

Excluding loans from stokvels.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 10. Grants and loans

### 10.5 Number of persons running at least one non-VAT-registered business who borrowed money to start the business, by source of the loan and area of residence of the owner

Source of loan	('000)		
	Urban	Non-urban	RSA
<b>Commercial bank</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	9	2	11
No	111	95	206
<b>Friends/relatives</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	100	80	181
No	20	16	36
<b>Credit society</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	0	2	2
No	120	95	215
<b>Moneylender/mashonisa</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	5	5	10
No	115	92	207
<b>Business partner</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	0	0	1
No	120	96	216
<b>Business association</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	2	-	2
No	118	97	214
<b>NGO/CBO</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	0	0	1
No	120	96	216
<b>Other</b>			
<b>Total</b>	<b>120</b>	<b>97</b>	<b>217</b>
Yes	5	7	12
No	116	90	205

For all values of 10 000 or lower the sample size is too small for reliable estimates.

0 = less than 500

- = no respondents

## 10. Grants and loans

### 10.6 Number of persons running at least one non-VAT-registered business who needed money to start the business, by industry of the business, area of residence of owner, and whether they borrowed money from a stokvel or other cooperative or collective arrangement

Industry	('000)								
	Urban			Non-urban			RSA		
	Total	Did borrow	Did not borrow	Total	Did borrow	Did not borrow	Total	Did borrow	Did not borrow
<b>Total</b>	<b>772</b>	<b>38</b>	<b>733</b>	<b>624</b>	<b>27</b>	<b>597</b>	<b>1 396</b>	<b>65</b>	<b>1 330</b>
Agriculture, hunting, forestry and fishing	4	-	4	13	-	13	17	-	17
Manufacturing	69	3	65	63	1	62	131	4	127
Electricity, gas and water supply	-	-	-	-	-	-	-	-	-
Construction	23	1	22	12	-	12	35	1	34
Wholesale and retail trade	576	29	547	498	26	472	1 074	54	1 019
Transport, storage and communication	30	1	29	15	-	15	44	1	44
Financial intermediation, insurance, real estate and business services	38	3	35	9	-	9	47	3	44
Community, social and personal services	32	2	30	14	-	13	46	2	44
Private households with employed persons	-	-	-	1	-	1	1	-	1
Other	1	-	1	-	-	-	1	-	1

Totals include unspecified.

For all values of 10 000 or lower the sample size is too small for reliable estimates.

- = no respondents

## 11. Income and expenditure

Tables in the last section indicate the distribution of income, turnover, profit, expenditure and debt by province, area of residence of the owner, population group and sex of the owner and industry of the business. Results presented in these tables are based only on the main businesses of each owner. Figure 11 indicates the distribution of income in the month prior to the interview, by industry of the business.

An estimated R2 707 million gross income was generated in the month prior to the interview (March 2001) from non-VAT-registered businesses in South Africa, R2 091 million from businesses whose owners reside in urban areas and R616 million from businesses whose owners reside in non-urban areas. Gauteng generated the highest gross income (37,3%), followed by KwaZulu-Natal (23,4%) and then Western Cape (9,4%).

Of the estimated R2 707 million gross income generated, R1 637 million was from businesses owned by males and R1 070 million from businesses owned by females. The money generated by businesses owned by males therefore exceeded that generated by businesses

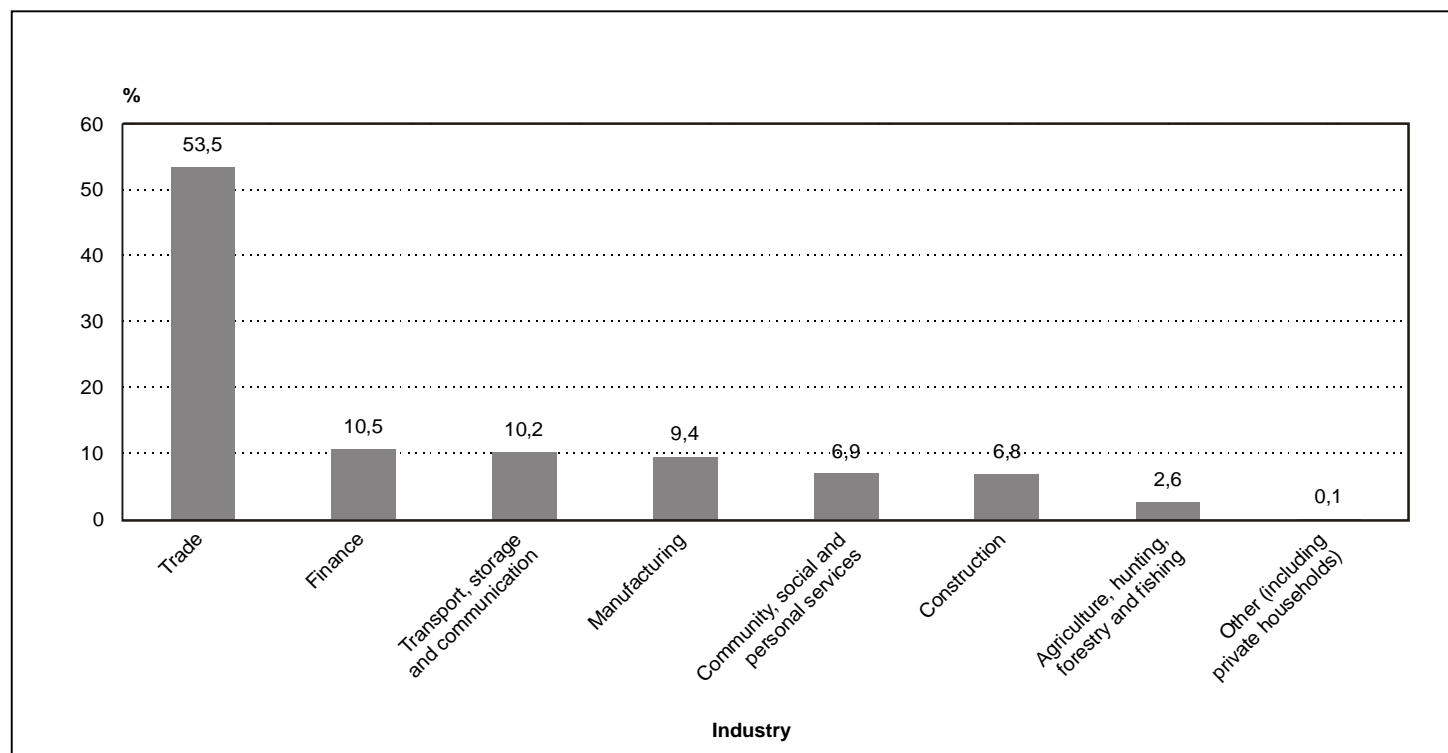
owned by females, even though more businesses were owned by females.

Table 11.3 indicates that most of the money generated from non-VAT-registered businesses in the month prior to the interview came from wholesale and retail trade industries in both urban (50,4%) and non-urban (63,8%) areas.

The same pattern discussed above is also found regarding the turnover generated and the average monthly profit.

An estimated R148 million was spent on raw materials for non-VAT-registered businesses in February 2001. In addition, an estimated R700 million was spent on supplies, and R274 million on wages and salaries.

An estimated R322 million was owed by people running at least one non-VAT-registered business in March 2001, R272 million by owners residing in urban areas and R49 million by owners residing in non-urban areas.



**Figure 11: Distribution of gross income earned by non-VAT-registered businesses in the month prior to the interview by the industry of the business**



# 11. Income and expenditure

## 11.1 Gross income

### 11.1.1 Gross income from non-VAT-registered businesses in the month prior to the survey by province and area of residence of the owner

Province	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>RSA</b>	<b>2 090 508</b>	<b>100.0</b>	<b>616 653</b>	<b>100.0</b>	<b>2 707 161</b>	<b>100.0</b>
Western Cape	248 527	11.9	4 601	0.7	253 128	9.4
Eastern Cape	146 217	7.0	77 399	12.6	223 616	8.3
Northern Cape	8 660	0.4	1 578	0.3	10 238	0.4
Free State	136 925	6.5	21 367	3.5	158 292	5.8
KwaZulu-Natal	419 054	20.0	214 499	34.8	633 553	23.4
North West	64 342	3.1	75 089	12.2	139 431	5.2
Gauteng	988 704	47.3	21 809	3.5	1 010 512	37.3
Mpumalanga	44 694	2.1	63 644	10.3	108 339	4.0
Limpopo	33 385	1.6	136 667	22.2	170 053	6.3

## 11. Income and expenditure

### 11.1 Gross income

#### 11.1.2 Gross income from non-VAT-registered businesses in the month prior to the survey by population group and sex of the owner

Population group	Male		Female		Total	
	R('000)	%	R('000)	%	R('000)	%
<b>All population groups</b>	<b>1 637 316</b>	<b>100.0</b>	<b>1 069 845</b>	<b>100.0</b>	<b>2 707 161</b>	<b>100.0</b>
African	1 089 217	66.5	822 235	76.9	1 911 451	70.6
Coloured	108 737	6.6	54 566	5.1	163 303	6.0
Indian/Asian	147 121	9.0	19 822	1.9	166 943	6.2
White	285 826	17.5	172 714	16.1	458 540	16.9

Total includes other population groups.

## 11. Income and expenditure

### 11.1 Gross income

#### 11.1.3 Gross income from non-VAT-registered businesses in the month prior to the survey by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>2 090 508</b>	<b>100.0</b>	<b>616 653</b>	<b>100.0</b>	<b>2 707 161</b>	<b>100.0</b>
Agriculture, hunting, forestry and fishing	31 844	1.5	38 273	6.2	70 117	2.6
Manufacturing	203 409	9.7	52 415	8.5	255 824	9.4
Electricity, gas and water supply	-	0.0	-	0.0	-	0.0
Construction	163 490	7.8	21 891	3.5	185 381	6.8
Wholesale and retail trade	1 053 952	50.4	393 148	63.8	1 447 100	53.5
Transport, storage and communication	215 251	10.3	59 701	9.7	274 953	10.2
Financial intermediation, insurance, real estate and business services	266 450	12.7	18 598	3.0	285 048	10.5
Community, social and personal services	154 614	7.4	31 698	5.1	186 312	6.9
Private households with employed persons	649	0.0	361	0.1	1 010	0.0
Other	849	0.0	568	0.1	1 417	0.1

- = not applicable

## 11. Income and expenditure

### 11.2 Turnover

#### 11.2.1 Turnover generated by non-VAT-registered businesses in the month prior to the survey by province and area of residence of the owner

Province	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>RSA</b>	<b>2 008 137</b>	<b>100.0</b>	<b>609 084</b>	<b>100.0</b>	<b>2 617 221</b>	<b>100.0</b>
Western Cape	237 901	11.8	3 983	0.7	241 884	9.2
Eastern Cape	142 586	7.1	76 431	12.5	219 017	8.4
Northern Cape	8 319	0.4	2 072	0.3	10 391	0.4
Free State	128 165	6.4	21 906	3.6	150 071	5.7
KwaZulu Natal	406 946	20.3	212 247	34.8	619 193	23.7
North West	62 140	3.1	74 269	12.2	136 409	5.2
Gauteng	944 594	47.0	21 788	3.6	966 382	36.9
Mpumalanga	44 684	2.2	62 467	10.3	107 151	4.1
Limpopo	32 802	1.6	133 921	22.0	166 723	6.4

## 11. Income and expenditure

### 11.2 Turnover

#### 11.2.2 Turnover generated by non-VAT-registered businesses in the month prior to the survey by population group and sex of the owner

Population group	Male		Female		Total	
	R('000)	%	R('000)	%	R('000)	%
<b>All population groups</b>	<b>1 577 746</b>	<b>100.0</b>	<b>1 039 475</b>	<b>100.0</b>	<b>2 617 221</b>	<b>100.0</b>
African	1 059 657	67.2	808 905	77.8	1 868 563	71.4
Coloured	106 366	6.7	48 264	4.6	154 630	5.9
Indian/Asian	144 105	9.1	19 646	1.9	163 751	6.3
White	261 201	16.6	162 152	15.6	423 353	16.2

## 11. Income and expenditure

### 11.2 Turnover

#### 11.2.3 Turnover generated by non-VAT-registered businesses in the month prior to the survey by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>2 008 137</b>	<b>100.0</b>	<b>609 084</b>	<b>100.0</b>	<b>2 617 221</b>	<b>100.0</b>
Agriculture, hunting, forestry and fishing	28 515	1.4	40 770	6.7	69 285	2.6
Manufacturing	198 906	9.9	50 159	8.2	249 065	9.5
Construction	158 765	7.9	21 891	3.6	180 656	6.9
Wholesale and retail trade	1 013 291	50.5	387 590	63.6	1 400 881	53.5
Transport, storage and communication	211 886	10.6	59 216	9.7	271 101	10.4
Financial intermediation, insurance, real estate and business services	244 261	12.2	17 842	2.9	262 103	10.0
Community, social and personal services	151 016	7.5	30 687	5.0	181 703	6.9
Private households with employed persons	649	0.0	361	0.1	1 010	0.0
Other	849	0.0	568	0.1	1 417	0.1

## 11. Income and expenditure

### 11.3 Profit

#### 11.3.1 Average monthly profit of non-VAT-registered businesses by province and area of residence of the owner

Province	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>RSA</b>	<b>1 365 031</b>	<b>100.0</b>	<b>442 097</b>	<b>100.0</b>	<b>1 807 128</b>	<b>100.0</b>
Western Cape	147 774	10.8	2 964	0.7	150 738	8.3
Eastern Cape	63 036	4.6	49 017	11.1	112 053	6.2
Northern Cape	5 357	0.4	1 064	0.2	6 422	0.4
Free State	80 708	5.9	9 877	2.2	90 584	5.0
KwaZulu-Natal	311 812	22.8	135 325	30.6	447 137	24.7
North West	47 105	3.5	63 928	14.5	111 033	6.1
Gauteng	656 279	48.1	14 881	3.4	671 160	37.1
Mpumalanga	27 759	2.0	43 021	9.7	70 780	3.9
Limpopo	25 201	1.8	122 021	27.6	147 222	8.1

## 11. Income and expenditure

### 11.3 Profit

#### 11.3.2 Average monthly profit of non-VAT-registered businesses by population group and sex of owner

Population group	Male		Female		Total	
	R('000)	%	R('000)	%	R('000)	%
<b>All population groups</b>	<b>1 160 183</b>	<b>100.0</b>	<b>646 945</b>	<b>100.0</b>	<b>1 807 128</b>	<b>100.0</b>
African	724 715	62.5	499 190	77.2	1 223 904	67.7
Coloured	86 017	7.4	26 418	4.1	112 435	6.2
Indian/Asian	143 636	12.4	11 768	1.8	155 404	8.6
White	205 617	17.7	109 246	16.9	314 863	17.4

Total includes other population groups.



## 11. Income and expenditure

### 11.3 Profit

#### 11.3.3 Average monthly profit of non-VAT-registered businesses by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>1 365 031</b>	<b>100.0</b>	<b>442 097</b>	<b>100.0</b>	<b>1 807 128</b>	<b>100.0</b>
Agriculture, hunting, forestry and fishing	13 335	1.0	48 802	11.0	62 137	3.4
Manufacturing	120 714	8.8	36 493	8.3	157 208	8.7
Electricity, gas and water supply	-	0.0	584	0.1	584	0.0
Construction	111 620	8.2	22 488	5.1	134 108	7.4
Wholesale and retail trade	675 157	49.5	249 610	56.5	924 767	51.2
Transport, storage and communication	155 604	11.4	41 845	9.5	197 450	10.9
Financial intermediation, insurance, real estate and business services	169 636	12.4	17 162	3.9	186 798	10.3
Community, social and personal services	118 352	8.7	24 354	5.5	142 706	7.9
Private households with employed persons	422	0.0	203	0.0	625	0.0
Other	190	0.0	555	0.1	745	0.0

- = not applicable

## 11. Income and expenditure

### 11.4. Expenses

#### 11.4.1 Gross amount spent on raw materials by non-VAT-registered businesses in the month prior to the survey by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>104 126</b>	<b>100.0</b>	<b>43 797</b>	<b>100.0</b>	<b>147 923</b>	<b>100.0</b>
Agriculture, hunting, forestry and fishing	54	0.1	66	0.2	120	0.1
Manufacturing	39 100	37.6	12 488	28.5	51 588	34.9
Electricity, gas and water supply	-	0.0	-	0.0	-	0.0
Construction	20 465	19.7	6 868	15.7	27 332	18.5
Wholesale and retail trade	32 831	31.5	21 805	49.8	54 635	36.9
Transport, storage and communication	1 061	1.0	1 304	3.0	2 366	1.6
Financial intermediation, insurance, real estate and business services	7 011	6.7	217	0.5	7 228	4.9
Community, social and personal services	3 299	3.2	1 049	2.4	4 347	2.9
Private households with employed persons	-	0.0	-	0.0	-	0.0
Other	306	0.3	-	0.0	306	0.2

- = not applicable

## 11. Income and expenditure

### 11.4 Expenses

#### 11.4.2 Gross amount spent on supplies by non-VAT-registered businesses in the month prior to the survey by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>532 510</b>	<b>100.0</b>	<b>167 681</b>	<b>100.0</b>	<b>700 191</b>	<b>100.0</b>
Agriculture, hunting, forestry and fishing	3 840	0.7	14 516	8.7	18 356	2.6
Manufacturing	60 372	11.3	2 581	1.5	62 953	9.0
Electricity, gas and water supply	-	0.0	-	0.0	-	0.0
Construction	11 024	2.1	207	0.1	11 231	1.6
Wholesale and retail trade	417 072	78.3	147 625	88.0	564 697	80.6
Transport, storage and communication	6 207	1.2	750	0.4	6 957	1.0
Financial intermediation, insurance, real estate and business services	20 358	3.8	293	0.2	20 651	2.9
Community, social and personal services	13 537	2.5	1 709	1.0	15 246	2.2
Private households with employed persons	-	0.0	-	0.0	-	0.0
Other	100	0.0	-	0.0	100	0.0

- = not applicable

## 11. Income and expenditure

### 11.4 Expenses

#### 11.4.3 Gross amount spent on wages and salaries by non-VAT-registered businesses in the month prior to the survey by province and area of residence of the owner

Province	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>RSA</b>	<b>231 886</b>	<b>100.0</b>	<b>42 254</b>	<b>100.0</b>	<b>274 139</b>	<b>100.0</b>
Western Cape	27 240	11.7	-	0.0	27 240	9.9
Eastern Cape	12 706	5.5	5 082	12.0	17 788	6.5
Northern Cape	985	0.4	277	0.7	1 262	0.5
Free State	30 311	13.1	2 020	4.8	32 331	11.8
KwaZulu-Natal	54 840	23.6	10 088	23.9	64 928	23.7
North West	9 086	3.9	8 030	19.0	17 116	6.2
Gauteng	88 360	38.1	2 506	5.9	90 866	33.1
Mpumalanga	4 217	1.8	3 660	8.7	7 877	2.9
Limpopo	4 141	1.8	10 590	25.1	14 731	5.4

- = not applicable

## 11. Income and expenditure

### 11.4 Expenses

#### 11.4.4 Gross amount spent on wages and salaries by non-VAT-registered businesses in the month prior to the survey by population group and sex of the owner

Population group	Male		Female		Total	
	R('000)	%	R('000)	%	R('000)	%
<b>All population groups</b>	<b>222 917</b>	<b>100.0</b>	<b>51 222</b>	<b>100.0</b>	<b>274 139</b>	<b>100.0</b>
African	111 500	50.0	26 749	52.2	138 249	50.4
Coloured	14 468	6.5	1 029	2.0	15 497	5.7
Indian/Asian	24 876	11.2	918	1.8	25 794	9.4
White	72 073	32.3	22 526	44.0	94 599	34.5

## 11. Income and expenditure

### 11.4 Expenses

#### 11.4.5 Gross amount spent on wages and salaries by non-VAT-registered businesses in the month prior to the interview by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>231 886</b>	<b>100.0</b>	<b>42 254</b>	<b>100.0</b>	<b>274 139</b>	<b>100.0</b>
Agriculture, hunting, forestry and fishing	5 696	2.5	9 911	23.5	15 607	5.7
Manufacturing	10 924	4.7	1 200	2.8	12 124	4.4
Electricity, gas and water supply	-	0.0	-	0.0	-	0.0
Construction	51 598	22.3	3 514	8.3	55 112	20.1
Wholesale and retail trade	52 986	22.8	13 684	32.4	66 670	24.3
Transport, storage and communication	67 925	29.3	10 834	25.6	78 759	28.7
Financial intermediation, insurance, real estate and business services	20 153	8.7	2 720	6.4	22 872	8.3
Community, social and personal services	22 478	9.7	264	0.6	22 742	8.3
Private households with employed persons	-	0.0	127	0.3	127	0.0
Other	127	0.1	-	0.0	127	0.0

- = not applicable

## 11. Income and expenditure

### 11.5 Debts

#### 11.5.1 Gross amount owed by non-VAT-registered businesses by province and area of residence of the owner

Province	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>RSA</b>	<b>272 156</b>	<b>100.0</b>	<b>49 490</b>	<b>100.0</b>	<b>321 646</b>	<b>100.0</b>
Western Cape	41 243	15.2	662	1.3	41 905	13.0
Eastern Cape	37 617	13.8	7 967	16.1	45 584	14.2
Northern Cape	33	0.0	310	0.6	342	0.1
Free State	11 653	4.3	5 407	10.9	17 061	5.3
KwaZulu-Natal	66 611	24.5	4 820	9.7	71 432	22.2
North West	9 456	3.5	15 051	30.4	24 506	7.6
Gauteng	81 410	29.9	-	0.0	81 410	25.3
Mpumalanga	9 766	3.6	3 232	6.5	12 998	4.0
Limpopo	14 367	5.3	12 042	24.3	26 409	8.2

- = not applicable

## 11. Income and expenditure

### 11.5 Debts

#### 11.5.2 Gross amount owed by non-VAT-registered businesses by population group and sex of the owner

Population group	Male		Female		Total	
	R('000)	%	R('000)	%	R('000)	%
<b>All population groups</b>	<b>187 541</b>	<b>100.0</b>	<b>134 106</b>	<b>100.0</b>	<b>321 646</b>	<b>100.0</b>
African	124 322	66.3	67 950	50.7	192 272	59.8
Coloured	2 291	1.2	814	0.6	3 105	1.0
Indian/Asian	3 461	1.8	2 552	1.9	6 013	1.9
White	57 467	30.6	62 789	46.8	120 257	37.4



## 11. Income and expenditure

### 11.5 Debts

#### 11.5.3 Gross amount owed by non-VAT-registered businesses by industry of the business and area of residence of the owner

Type of industry	Urban		Non-urban		RSA	
	R('000)	%	R('000)	%	R('000)	%
<b>Total</b>	<b>272 156</b>	100.0	<b>49 490</b>	100.0	<b>321 646</b>	100.0
Agriculture, hunting, forestry and fishing	-	0.0	95	0.2	95	0.0
Manufacturing	30 205	11.1	7 579	15.3	37 784	11.7
Electricity, gas and water supply	-	0.0	-	0.0	-	0.0
Construction	1 697	0.6	357	0.7	2 054	0.6
Wholesale and retail trade	107 083	39.3	18 033	36.4	125 116	38.9
Transport, storage and communication	50 074	18.4	21 072	42.6	71 147	22.1
Financial intermediation, insurance, real estate and business services	55 969	20.6	1 154	2.3	57 123	17.8
Community, social and personal services	27 128	10.0	1 200	2.4	28 328	8.8

- = not applicable